



BBVA Creating
Opportunities

Fixed Income Investors Presentation

2Q17



BBVA

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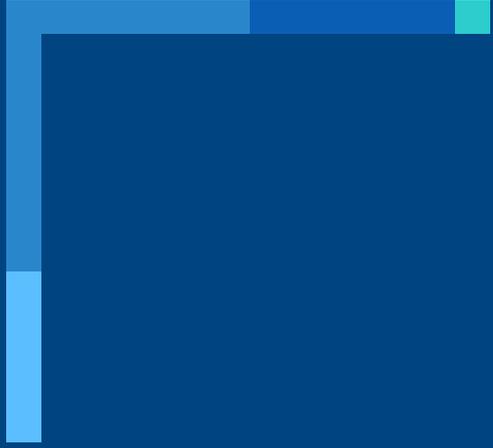
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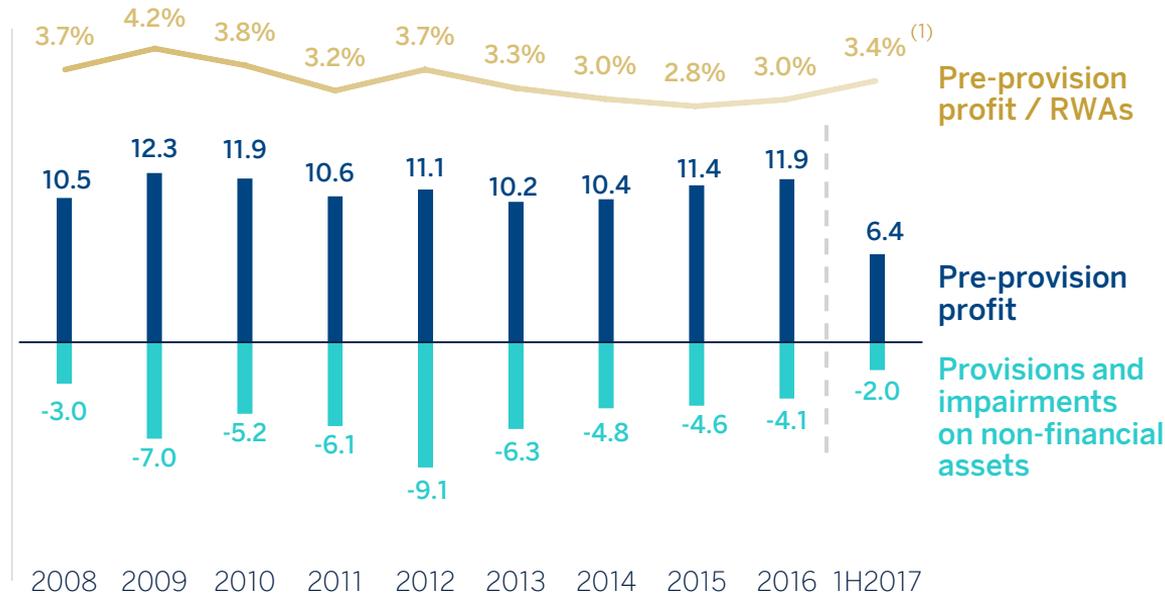
01

BBVA's Strengths & 1H17 Financial Highlights

BBVA's Strengths

Resilience and Low Earnings Volatility

(€ bn, %)



(1) Annualized Pre-provision profit for comparison purposes

Diversified footprint

Prudent risk profile

Sound capital and liquidity position

Delivering on our transformation strategy



Profits generation all through the crisis years

1H17 Financial Highlights

Core revenues growth

Net interest income and fees

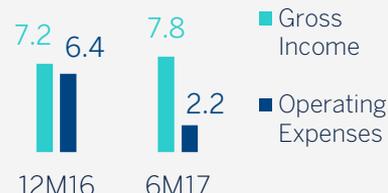
(€m constant)



Cost control

Gross income vs. Op. Expenses

(YoY, %, constant)



Decreasing impairments

Total Impairments (Financial Assets and RE)

(€m constant)



2Q17 NET ATTRIB. PROFIT

1,107 € m

+1.0% vs. 2Q16

(constant €)

1H17 NET ATTRIB. PROFIT

2,306 € m

+30.8% vs. 1H16

(constant €)

Sound asset quality

NPL RATIO

4.8%

COST OF RISK

0.9%

COVERAGE RATIO

71%

Strong capital & liquidity ratios

CET1

(Fully-loaded)

11.10%

(Phased-In)

11.76%

LEVERAGE RATIO

(Fully-loaded)

6.8%

LIQUIDITY COVERAGE RATIO

LCR > 100%

(BBVA Group and all subsidiaries)

Delivering on our transformation

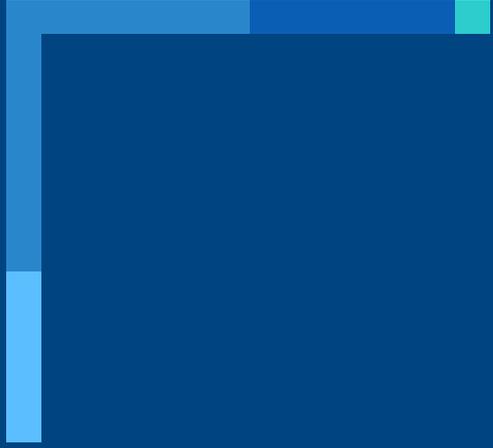
22%

Digital sales

Jun.17⁽¹⁾

#1

Mobile banking app in the world⁽²⁾



02

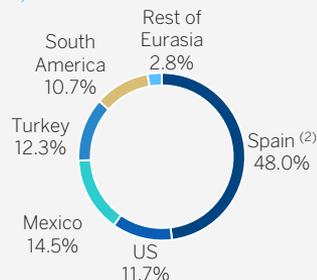
Diversified Footprint

Well diversified footprint with high growth prospects

Breakdown by Business Area⁽¹⁾

Total Assets

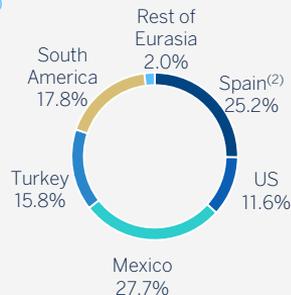
(Jun.17)



62%
Developed Markets

Gross Income

(1H17)

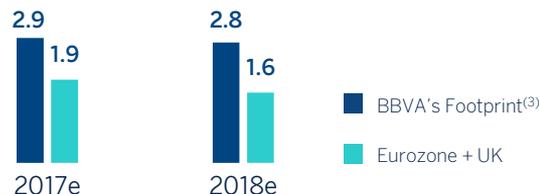


39%
Developed Markets

(1) Excluding Corporate Center. (2) Includes the areas Banking activity in Spain and Non Core Real Estate.

Higher Growth Prospects

(% GDP growth, BBVA Research)



(3) BBVA's footprint GDP growth: weighted by each country contribution to Group's gross income.

Leadership positioning

Market share⁽⁴⁾ (in %) and ranking

US (SUNBELT) #4

6.6%

MEXICO #1

23.4%

SOUTH AMERICA #1 (EX BRAZIL)

10.2%

SPAIN #2

14.2%

TURKEY #2

11.6%



(4): **Spain** based on BoS other domestic sector and public sector loans (Jun.17), ranking based on AEB and CECA (Apr.17); **Mexico** data as of May.17 (CNBV); **South America** data as of May.17; ranking considering only our main peers in each country; **USA**: SNL data as of Jun.16; market share and ranking by deposits considering only Texas and Alabama; **Turkey**: BRSA performing loans; data for commercial banks as of Jun.17; ranking only considers private banks.

Developed Markets

- Positive macro outlook
- Well positioned to benefit from interest rates hikes

Emerging Markets

- Leading position in main markets
- Resilient franchises despite challenging environments

Business areas in 1H17

SPAIN Banking activity

NET ATTRIBUTABLE PROFIT
1H17

670 € m

+8.0% vs. 1H16

NPL RATIO Jun.17

5.7% vs. 5.8% Dec.16

COST OF RISK Jun.17 (YtD)

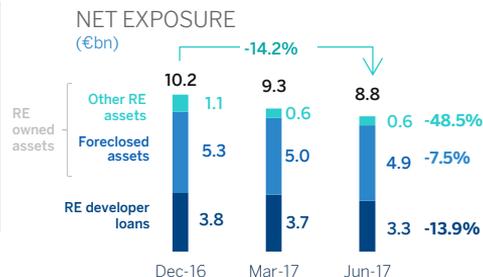
0.34% vs. 0.32% Dec.16 (YtD)

Non Core Real Estate

NET ATTRIBUTABLE PROFIT
1H17

-191 € m

-7.6% vs. 1H16



USA constant €

NET ATTRIBUTABLE PROFIT
1H17

297 € m

+62.4% vs. 1H16

NPL RATIO Jun.17

1.3% vs. 1.5% Dec.16

COST OF RISK Jun.17 (YtD)

0.38% vs. 0.37% Dec.16 (YtD)

MAIN MESSAGES

- Slight loan growth QoQ (+0.7%) thanks to SMEs and Consumer, offsetting deleverage in mortgages
 - NII excluding CIB remains stable in 1H17. Lower contribution from CIB due to Global Markets and securities portfolio sales
 - Good trends in fees and insurance
 - Cost and impairments reductions as the main P&L drivers
 - Sound asset quality indicators with NPLs decreasing by 8% YoY
-
- Good market trends
 - Delivering on our strategy: reducing exposure using all available sources
-
- Profitable growth strategy, focusing on growing consumer loans (+1.2% qoq)
 - Strong growth in core revenues, leveraging NII
 - Contained costs. Room for improvement in efficiency
 - Significant reduction of impairments and provisions. CoR evolution better than expected
 - DFAST & CCAR results prove the strength of our capital and risk processes

Business areas in 1H17

MEXICO constant €

NET ATTRIBUTABLE PROFIT
1H17

1,080 € m

+16.4% vs. 1H16

NPL RATIO Jun.17

2.3% vs. 2.3% Dec.16

COST OF RISK Jun.17 (YtD)

3.35% vs. 3.40% Dec.16 (YtD)

TURKEY constant €

NET ATTRIBUTABLE PROFIT
1H17

374 € m

+39.3% vs. 1H16

NPL RATIO Jun.17

2.5% vs. 2.7% Dec.16

COST OF RISK Jun.17 (YtD)

0.84% vs. 0.87% Dec.16 (YtD)

SOUTH AMERICA constant €

NET ATTRIBUTABLE PROFIT
1H17

404 € m

-3.0% vs. 1H16

NPL RATIO Jun.17

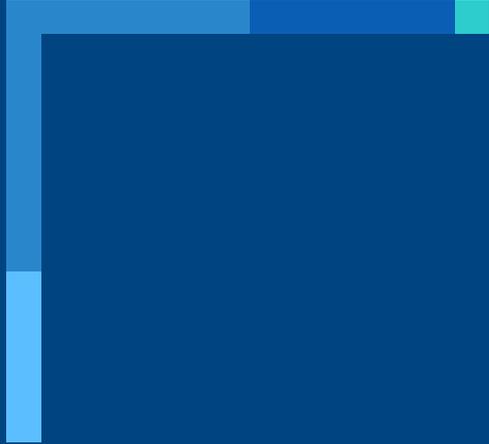
3.5% vs. 2.9% Dec.16

COST OF RISK Jun.17 (YtD)

1.52% vs. 1.15% Dec.16 (YtD)

MAIN MESSAGES

- +8.8% YoY loan growth, in line with expectations. Focus on profitable growth
 - Excellent top line growth thanks to core revenues (NII and fees)
 - Positive operating jaws maintained ; best in class efficiency
 - Stability of risk indicators; better than expected CoR evolution
 - Bottom-line growth above year-end expectations
-
- High activity growth in TRY supported by the Credit Guarantee Fund
 - Strong core revenue growth (NII and fees)
 - Cost growth in line with inflation; improving efficiency
 - CoR evolution better than expected
 - Outstanding bottom-line growth
-
- Moderate loan growth, as macro recovers at a slower pace than expected
 - Good growth in core revenues (NII and Fees)
 - Cost growing with inflation; positive jaws excluding Argentina
 - Deterioration in NPLs mainly in Colombia and Peru due to macro environment, as expected. CoR to remain around current levels

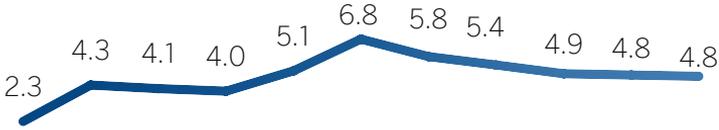


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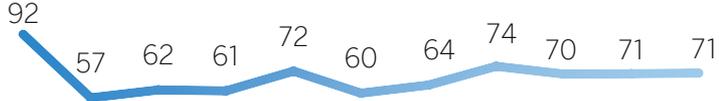
Asset Quality

Asset Quality: continued improvement after the crisis

NPL Ratio
(%)



Coverage ratio
(%)



Cost of Risk (1)
(%)



2008 2009 2010 2011 2012 2013 2014 2015 2016 Mar.17 Jun.17

Risk Framework

A Risk Management Model based on prudence and proactivity

Risk Management Goal

To preserve the Group's solvency, support its strategy and ensure business development

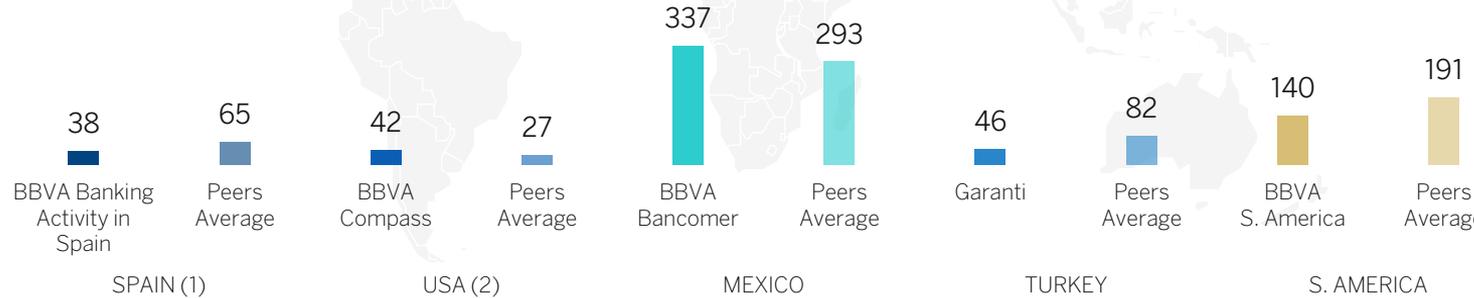
(1) YtD Cost of Risk

A prudent risk profile

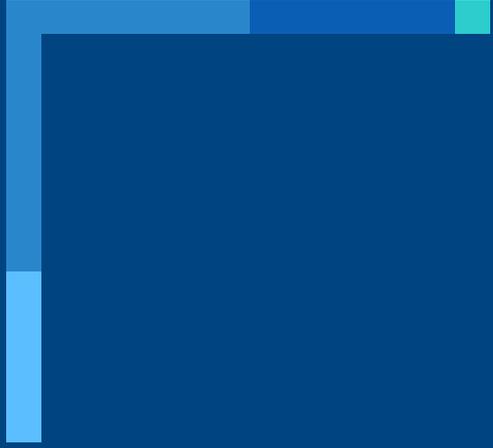
NPL ratio (%)



Cost of Risk (bps)



Figures according to local data to ensure comparability. Figures as of Mar.17 for Spain, Apr.17 for South America, May.17 for Mexico and Jun.17 for Turkey and USA.
 (1) Including Non Core Real Estate, total NPL ratio would stand at 7.9% as of Mar.17 (vs. 8.2% peers average) and CoR would be 37bps (vs. 78 peers average); (2) USA figures refer to Compass for comparison purposes.



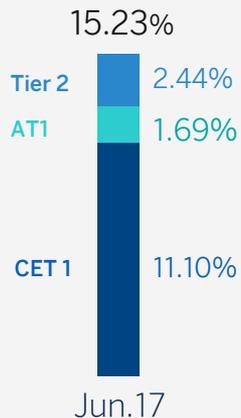
04

Capital

Sound capital position and proven ability to generate capital

FL Capital Ratios BBVA Group

Jun.17 (%)



CET1 FL Ratio – BBVA Group (%)



CET1 €17.5 bn $\xrightarrow{\times 2.4}$ €41.4 bn



CET1
PHASED-IN

11.76%

CET1 FL
TARGET

11%

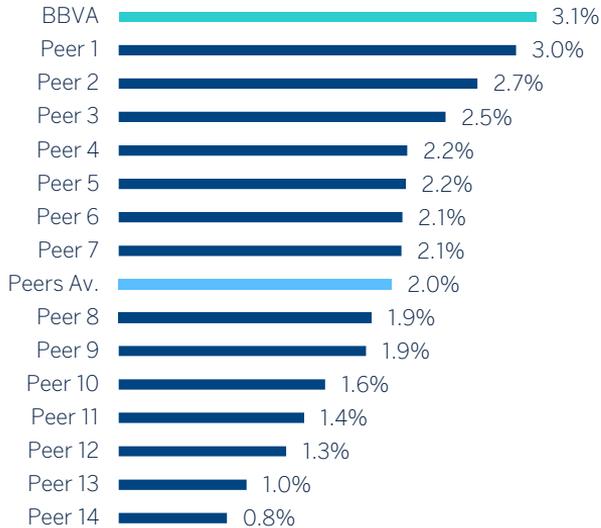
- CET1 fully loaded in line with our 11% Target
- 1.5% AT1 and 2% T2 buckets already covered on a fully-loaded basis
- € 500m AT1 issuance in 2Q17 at the lowest cost achieved by a Spanish institution (5.875%)

(1) Pro-forma ratio including corporate operations announced and pending to be closed (acquisition of Catalunya Banc, acquisition of an additional 14.89% stake in Garanti, sale of 29.86% of CIFH and sale of a 4.9% stake in CNCB); reported ratio stood at 10.4%.

Low earnings volatility and ability to generate capital allow for lower capital needs

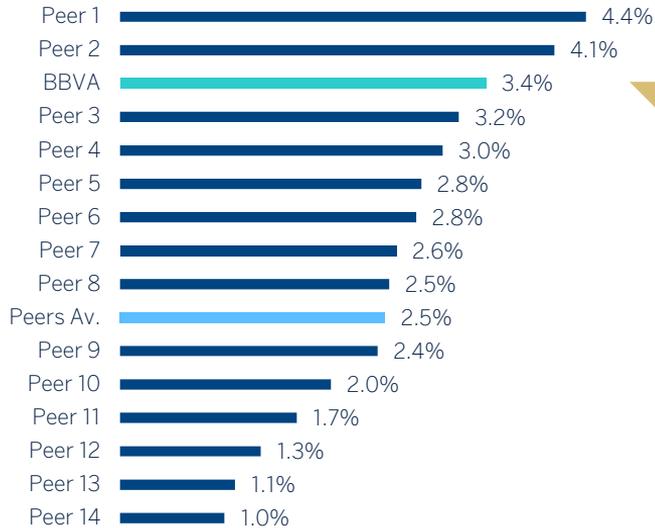
Pre-provision profit⁽¹⁾ / Net Loans

(BBVA and European Peer Group⁽²⁾, 1H17)



Pre-provision profit⁽¹⁾ / RWAs

(BBVA and European Peer Group⁽²⁾, 1H17)



In less than 4 years,
BBVA is able to
generate
Pre-Provision Profit
equivalent to its 11%
CET1 FL target

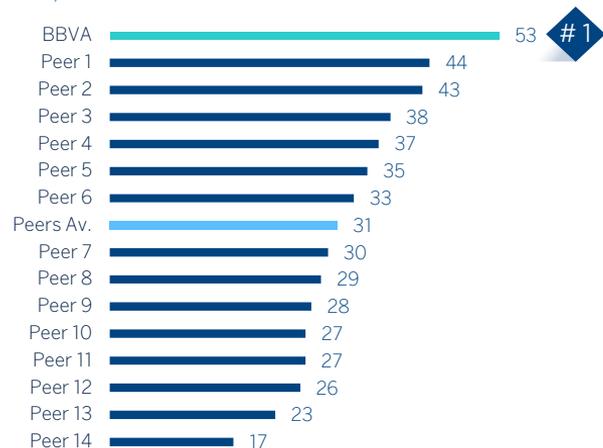
(1) Annualized Pre-provision profit. (2) European Peer Group: BARC, BNPP, CASA, CS, CMZ, DB, HSBC, ISP, LBG, RBS, SAN, SG, UBS, UCG.

BBVA's business model provides significant room to absorb losses

High quality capital

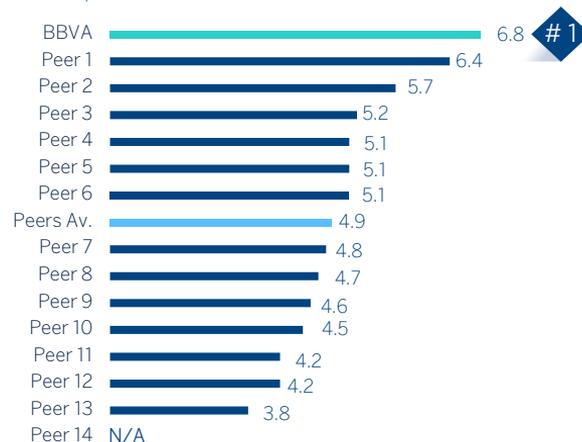
RWAs/ Total Assets

Jun.17, %



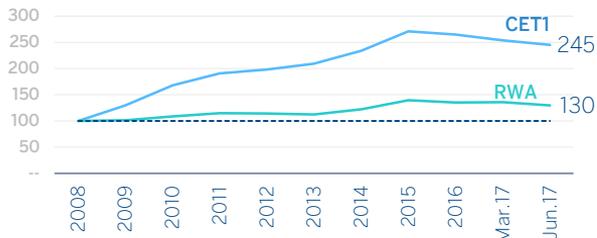
Fully-Loaded Leverage Ratio

Jun.17, %

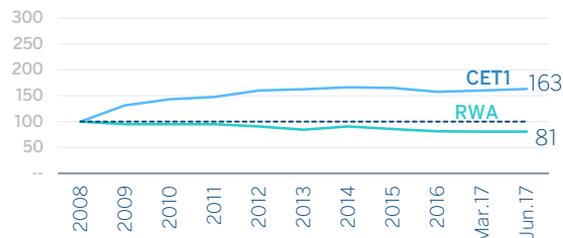


CET 1 & RWA Evolution BBVA vs European Peer Group (Base 100 = 2008)

BBVA



European peers

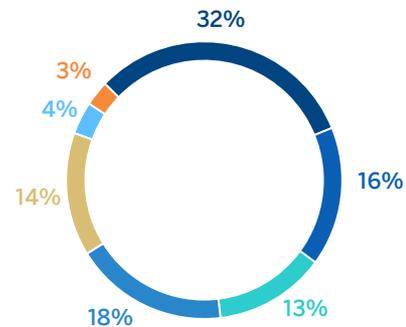


Note: European Peer Group: BARC, BNPP, CASA, CS, CMZ, DB, HSBC, ISP, LBG, RBS, SAN, SG, UBS, UCG . Aggregated data.

BBVA maintains the highest RWAs density and Leverage ratio, while improving its capital ratio

Risk-Weighted Assets distribution

TOTAL RWAs Jun.17
373,265 €m



| | |
|------------------|------------|
| Spain (1) | 118,052 €m |
| USA | 60,653 €m |
| Mexico | 48,547 €m |
| Turkey | 67,270 €m |
| South America | 53,755 €m |
| Rest of Eurasia | 14,144 €m |
| Corporate Center | 10,844 €m |



Optimizing Capital Allocation is one of BBVA's Strategic Priorities

~ 80% of the RWAs located in Investment Grade countries

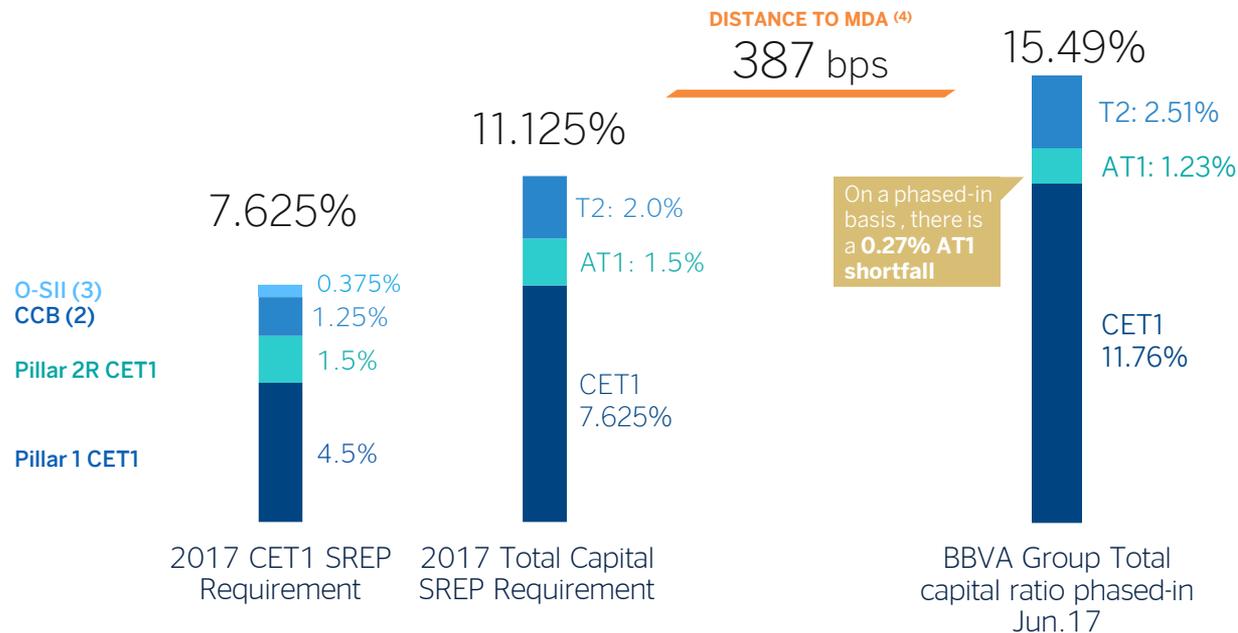
Limited usage of internal models in Credit Risk RWAs

Potential lower impact from future regulatory requirements (Basel IV)

Capital ratios well above requirements

2017 SREP Requirement and distance to MDA⁽¹⁾ at Group level

Jun.17



Well above 2017
Total Capital and CET1
SREP requirements

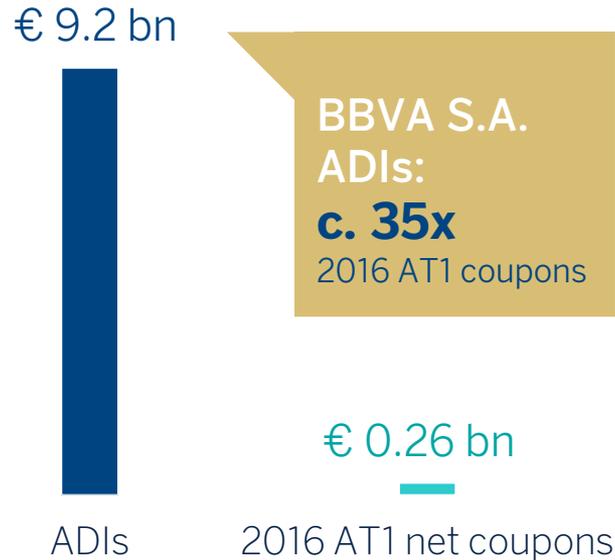
Significant buffer
to MDA: **387bps**

(1) Maximum Distributable Amount; (2) The Capital Conservation Buffer (CCB) stands, in fully loaded terms, at 2.5% CET1; (3) The Other Systemic Important Institution buffer (O-SII) stands, in fully loaded terms, at 0.75% CET1; (4) 387 Bps of Buffer to MDA = 11.76% Jun.17 CET1 phased-in ratio – 7.625% 2017 CET1 SREP Requirement – 0.27% AT1 Shortfall.

High level of Available Distributable Items (ADIs)

BBVA, S.A. (Parent Company)

December 2016, € bn



**Significant
payment capacity
from distributable items
despite conservative
calculation**
(Share Premium not included)

**Supported by
sustainable profitability**

Note: ADIs calculated at a parent company level (BBVA S.A) as: Net Income + Voluntary Reserves - Dividends distributed until December 31st, 2016 - AT1 coupons. BBVA does not include within the ADIs figure the Share Premium (amounting to +€24 bn as of December 31st, 2016).

FX Hedging policy

Capital

- POLICY** BBVA hedges c.70% of the excess capital (what is not naturally hedged by the ratio)
- GOAL** Reduce Consolidated CET1 ratio volatility as a result of FX movements

CET1 FL Ratio Sensitivity to a 10% Depreciation of EM Currencies (Jun.17)

BELOW
-2b.p. For each currency
 (i.e.: TRY, MXN and Rest of EM Currencies)

P&L

- POLICY** BBVA hedges on average between 30%-50% of foreign subsidiaries expected net attributable income
- GOAL** Reduce Net Attributable Profit volatility as a result of FX movements

2017 Net Attributable Profit FX Hedging (Jun.17):

c. 55% At a Group level

c. 60% For EM Currencies
 (of which Mexico c.60% and Turkey c.50%)

P&L hedging costs booked in the Corporate Center's NTI

BBVA maintains a prudent FX hedging policy to ensure low volatility on the CET1 ratio and limited FX impact on the P&L account

ALCO & Equity AfS Portfolio

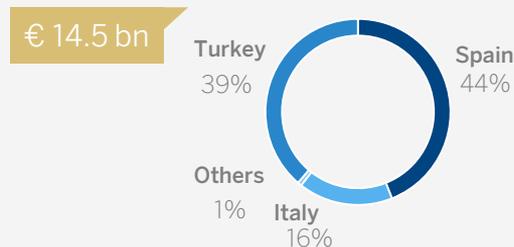
ALCO Portfolio breakdown by region

(Jun.17, € bn)



o.w. HTM Portfolio breakdown

(Jun.17, € bn)



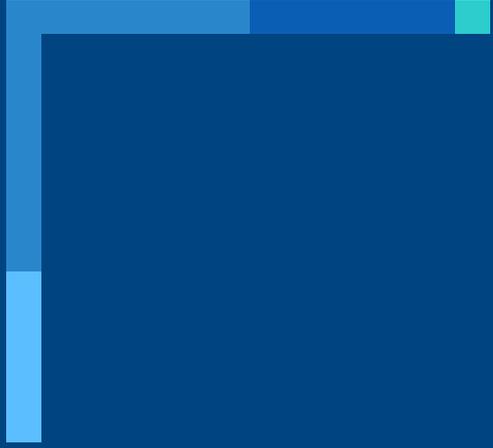
Diversified portfolio
across BBVA's footprint

HTM portfolio
contributes to maintain
the overall impact of
market volatility at
sound levels

Equity AfS portfolio – Main stakes



(1): BBVA's own position (does not include clients' induced positions)



05

MREL

MREL framework: creation of SNP layer in Spain

Insolvency Hierarchy

| Previous Insolvency Law | | Approved New Spanish Insolvency Law | |
|--|-----------------------------|--|-----------------------------|
| Exempted deposits / Deposit Guarantee Schemes | | Exempted deposits / Deposit Guarantee Schemes | |
| Preferred deposits (SMEs and natural persons) | | Preferred deposits (SMEs and natural persons) | |
| Senior unsecured liabilities | Other Ordinary claims | Senior unsecured liabilities | Other Ordinary claims |
| Other sub debt | | Senior Non Preferred debt | |
| Tier 2 | | Other sub debt | |
| AT1 | | Tier 2 | |
| Equity | | AT1 | |
| | | Equity | |

- Spanish legal framework creating the Senior Non Preferred layer (RDL 11/17) was approved in June
- Clear identification and prioritization of debt securities available to absorb losses:
 - In case of insolvency, ordinary claims will be classified into preferred and non-preferred ordinary claims, the latter having a lower ranking than the former
 - Non-preferred ordinary claims will rank ahead of subordinated claims
- An ordinary claim will only be considered as non-preferred if it meets the following conditions:
 - It has been issued or created with an effective tenor ≥ 1 year,
 - It is not a derivative and has no embedded derivative, and
 - The terms include a clause establishing that it has a lower ranking vis-à-vis the remaining ordinary claims
- The creation of this new layer, expressly acknowledges the possibility for Spanish entities to issue senior debt instruments that meet MREL's subordination requirement (similar to the French statutory approach)

MREL framework: uncertainty remains but closer to the final outcome

MREL requirements and calendar are yet to be communicated

- *“As a first step, the SRB intends to set binding MREL targets at a consolidated level or appropriate sub-consolidated level according to the resolution strategy for major banking groups under its remit in 2017” (SRB, Feb-17)*
- The SRB will endeavor to establish a robust methodology for determining MREL for banking groups subject to an MPE resolution strategy in 2017

Hypothesis for BBVA

- BBVA is an O-SII entity: subject to MREL (not TLAC)
- Based on its decentralized model, BBVA follows a MPE resolution strategy
- MREL perimeter: BBVA Euro subconsolidated level
- Potential transition period around 4 years (similar to UK framework)

Key themes to manage (still under discussion)

Perimeter for quantification of MREL

Calibration

Treatment of intragroup investments for MREL calculation

Eligibility of instruments

Calendar / Transition period

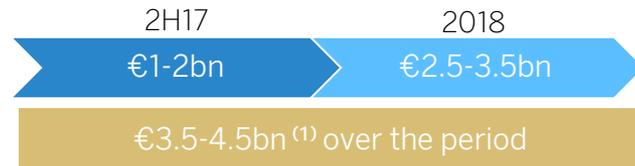
BBVA's MREL Strategy: 2017-2018 Plan

Capital

- BBVA has already filled its AT1 and T2 layers
- BBVA expects to maintain the 1.5% AT1 and 2% T2 regulatory buckets

SNP

- BBVA plans to issue €1-2bn of SNP during the remainder of 2017, starting with this inaugural transaction
- In 2018, BBVA expects to refinance its non-capital wholesale funding maturities into new SNP instruments



(1) Subject to market conditions

Maturity profile

- Wholesale debt maturity profile offers flexibility to refinance current instruments into new SNP, if required:

2017-2020 BBVA S.A. senior & covered bonds maturity profile

(BBVA S.A.; Jun.17; € bn)

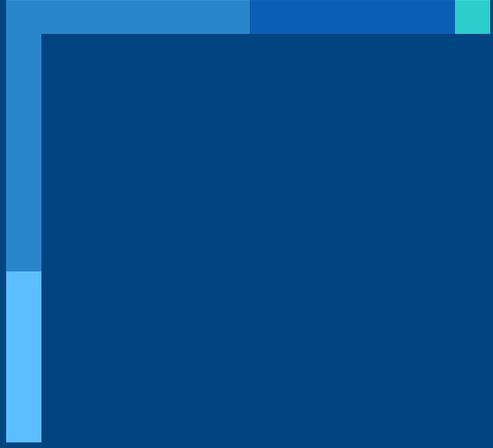


SNP noteholders have significant buffer

- Significant capital buffer of €44bn of subordinated capital (CET1, AT1 and T2)



This plan would position BBVA's capital structure in a very solid stance to meet any further MREL needs (if required by the final calibration), over the rest of the transition period



06

Liquidity & Funding

Liquidity & Funding

Self-sufficient subsidiaries from a liquidity point of view, with robust supervision and control by parent company

Retail profile of BBVA Group balance sheet with limited dependence on wholesale funding

Parent and subsidiaries proven ability to access the wholesale funding markets (medium & long term) on a regular basis

Ample high quality collateral available, compliant with regulatory liquidity requirements at a Group and Subsidiary level

Principles of BBVA Group's self-sufficient business model

B Subsidiaries

- Self-sufficient balance-sheet management
- Own capital and liquidity management
- Market access with its own credit, name and rating
- Responsible for doing business locally

Corporate Center

- Guidelines for capital and liquidity / ALCO supervision
- Common risk culture



😊 Advantages

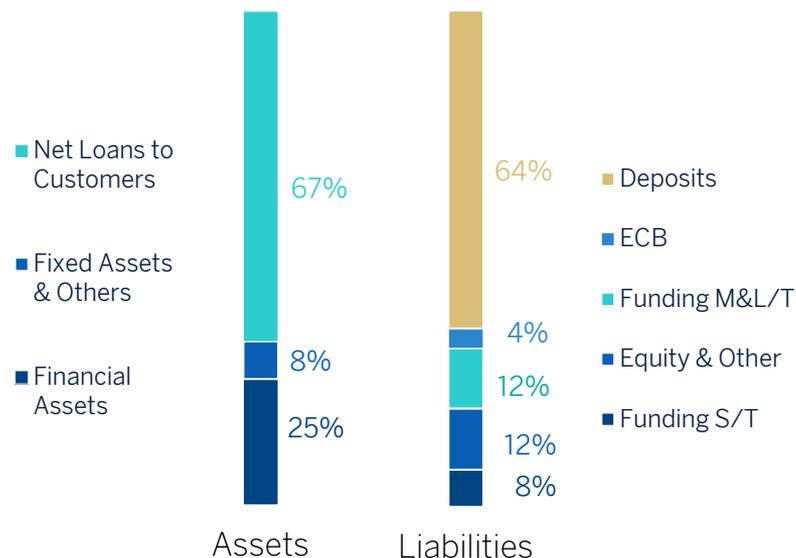
- Market discipline and proper incentives / sustainable credit growth
- Medium term orientation / consistent with retail banking
- Natural firewalls / limited contagion
- Safeguards financial stability / proven resilience during the crisis
- Helps development of local capital markets
- Buffers in different balance sheets

No liquidity transfers between the parent and subsidiaries or among subsidiaries

Financial soundness based on the funding of lending activity

BBVA Group Liquidity balance sheet ⁽¹⁾

(Jun.17)



(1) Management liquidity balance sheet (net of interbank balances and derivatives)

BBVA Group Liquidity metrics

(Jun.17)

| | Euroz. ⁽²⁾ | USA | Mexico | Turkey | S. Amer |
|-----|-----------------------|---------------------|--------|--------|------------|
| LTD | 108% | 95% | 92% | 118% | 102% |
| LCR | 141% | 143% ⁽³⁾ | 121% | 135% | well >100% |

(2) Perimeter: Spain+Portugal+Rest of Eurasia

(3) Compass LCR calculated according to local regulation (Fed Modified LCR)

**Comfortable
liquidity position**

**LCR ratios clearly above regulatory requirements (> 80% in 2017),
both at a Group level and in all banking subsidiaries**

Broaden geographical diversification of access to market

Medium & long-term wholesale funding maturities (Jun.17; € bn)

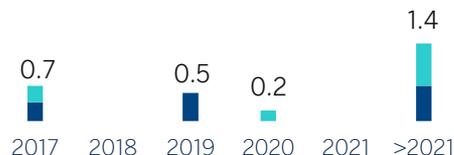
EURO

€ 41.2 bn



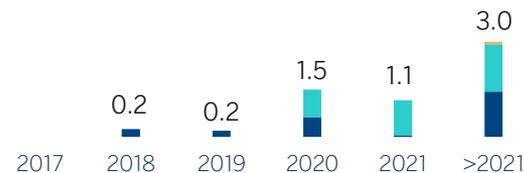
USA

€ 2.8 bn



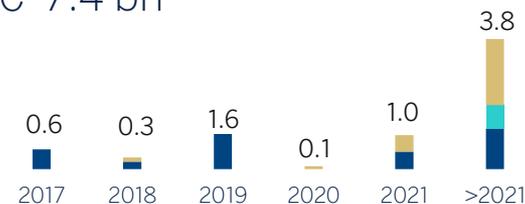
MEXICO

€ 6.0 bn



TURKEY

€ 7.4 bn



S. AMERICA

€ 7.3 bn



■ Senior Debt ■ Covered Bonds ■ Preferred Shares / AT1
 ■ Subordinated ■ Others

Outstanding amounts as of Jun.17
 FX as of Jun.17: EUR = 1.14 USD; EUR = 20.58 MXN; EUR = 4.01 TRY

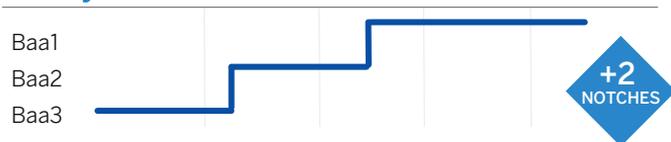
Ability to access the funding markets in all our main subsidiaries
using a diversified set of debt instruments

BBVA Group Ratings by Agency

Latest Rating Actions

Three major agencies – Long Term Issuer / Senior Unsecured Ratings

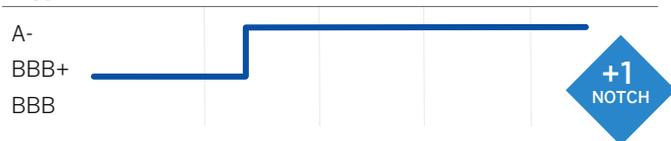
Moody's



S&P



Fitch



2013 2014 2015 2016 2017

BBVA's Ratings^{(1) (2)}

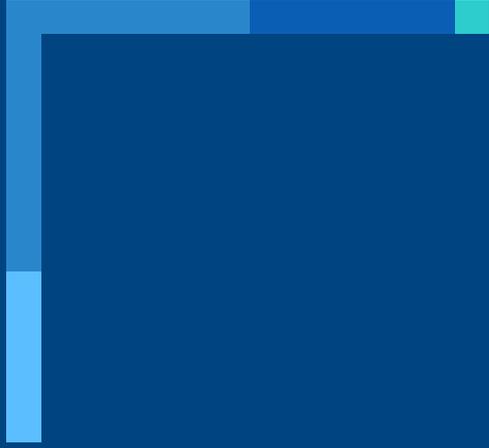
| | Moody's | S&P | Fitch | DBRS | Scope |
|---------------------------------|--|--|---|--|--|
| Outlook Issuer/Senior | Stable | Positive | Stable | Stable | Stable |
| Investment grade | Aaa Aa1 Aa2 CB Aa3 A1 A2 A3 Baa1 Senior Baa2 Baa3 T2 / SNP | AAA AA+ AA AA- A+ CB A A- BBB+ Senior BBB SNP BBB- T2 | AAA AA+ AA AA- A+ A A- Senior / SNP BBB+ T2 BBB BBB- | AAA CB AA (H) AA AA (L) A (H) A Senior A (L) SNP BBB (H) T2 BBB BBB (L) | AAA CB AA+ AA AA- A+ Senior A SNP A- BBB+ BBB BBB- |
| Non Investment Grade | Ba1 Ba2 AT1 Ba3 B1 B2 B3 (...) | BB+ BB BB- B+ B B- (...) | BB+ BB AT1 BB- B+ B B- (...) | BB (H) BB BB (L) B (H) B B (L) (...) | BB+ AT1 BB BB- B+ B B- (...) |

Note: CB = Covered Bonds, SNP = Senior Non Preferred

(1) A rating is not a recommendation to buy, sell or hold securities and may be subject to revision, suspension or withdrawal at any time by the assigning rating organisation. (2) SNP ratings are expected

BBVA ratings have improved since end 2013

New methodologies have improved BBVA's absolute and / or relative rating position vs. peers



07

Transformation Strategy

Digital Customers – BBVA Group

Digital Customers

(Million, % penetration)



Penetration **33%** **36%** **39%**

Mobile Customers

(Million, % penetration)



20% **24%** **28%**

#1

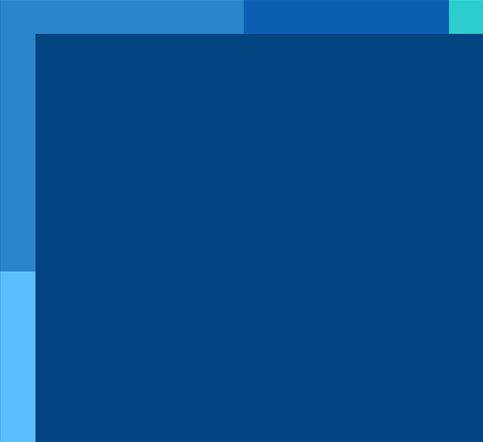
Mobile banking
app
in the
world ⁽¹⁾

Digital Sales

(% of total sales YtD, # of transactions)



**Exponential
growth in all
franchises**



APPENDIX

BBVA Group 1H17 Profit & Loss

Capital Base: BBVA Group & BBVA, S.A.

EBA's Stress Test

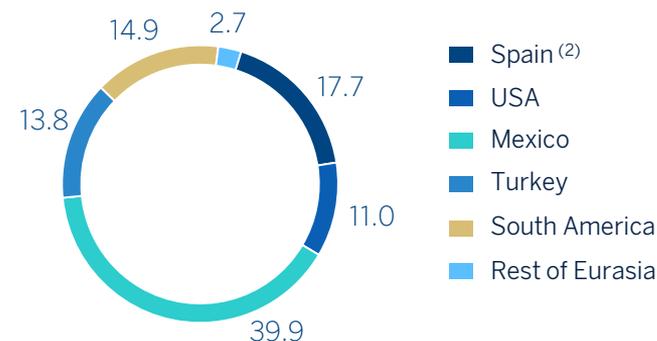
Debt Issuances – 1H17

Amortized notes – 1H17

BBVA Group 1H17 Profit & Loss

| BBVA Group (€m) | 1H17 | Change 1H17/1H16 | |
|--------------------------------|---------------|---------------------|-------------|
| | | % | % constant |
| Net Interest Income | 8,803 | 5.2 | 9.6 |
| Net Fees and Commissions | 2,456 | 4.5 | 8.0 |
| Net Trading Income | 1,069 | -9.1 | -2.4 |
| Other Income & Expenses | 390 | 13.7 | -1.7 |
| Gross Income | 12,718 | 4.0 | 7.8 |
| Operating Expenses | -6,311 | -0.3 | 2.2 |
| Operating Income | 6,407 | 8.6 | 13.9 |
| Impairment on Financial Assets | -1,941 | -8.0 | -4.9 |
| Provisions and Other Gains | -432 | 8.2 | 4.0 |
| Income Before Tax | 4,033 | 18.9 | 27.2 |
| Income Tax | -1,120 | 21.8 | 32.9 |
| Net Income | 2,914 | 17.9 | 25.2 |
| Non-controlling Interest | -607 | -5.0 | 7.7 |
| Net Attributable Profit | 2,306 | 25.9 | 30.8 |

Net attributable profit ⁽¹⁾ (%, 1H17)



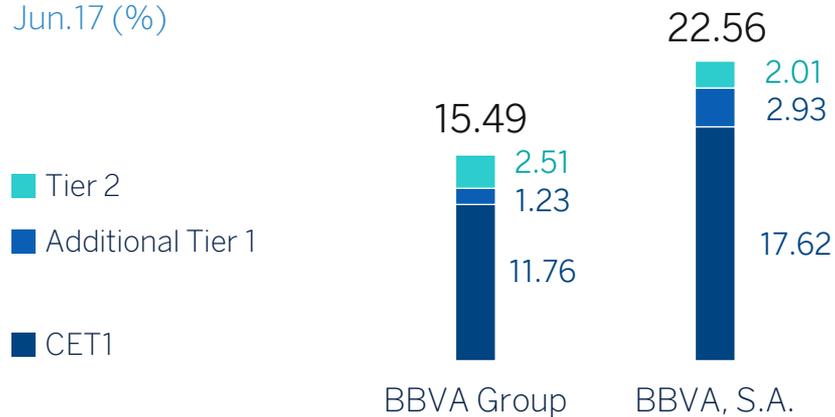
(1) Excludes the Corporate Center

(2) Includes the areas Banking activity in Spain and Non Core Real Estate

Capital Base: BBVA Group & BBVA S.A.

Phased-in capital ratios

Jun.17 (%)



| | | |
|---------------------------|--------------------|--------------------|
| CET1 | € 43,888 m | € 35,813 m |
| AT1 | € 4,596 m | € 5,789 m |
| T2 | € 9,351 m | € 3,971 m |
| Total Capital Base | € 57,835 m | € 44,573 m |
| RWA | € 373,265 m | € 197,534 m |

Fully-loaded capital ratios

Jun.17 (%)



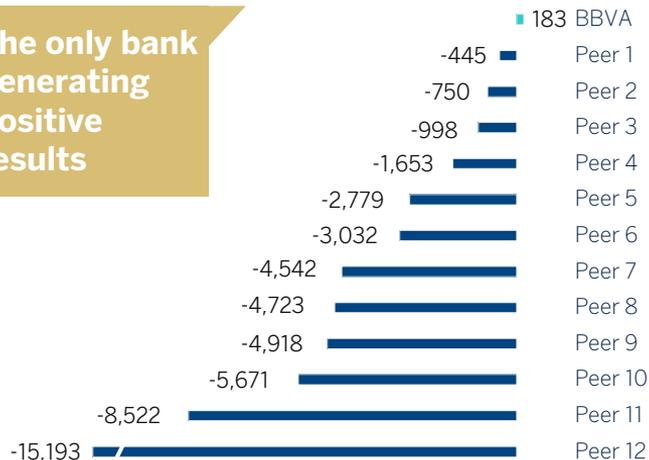
| | | |
|---------------------------|--------------------|--------------------|
| CET1 | € 41,425 m | € 34,136 m |
| AT1 | € 6,307 m | € 5,814 m |
| T2 | € 9,123 m | € 3,938 m |
| Total Capital Base | € 56,855 m | € 43,888 m |
| RWA | € 373,265 m | € 197,534 m |

EBA's Stress Test

Profit generation in the adverse scenario

Cumulative 2016-2018 (€ m)

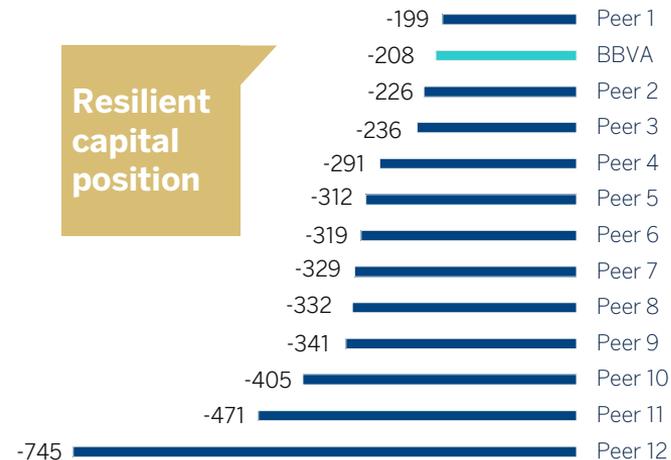
The only bank
generating
positive
results



CET1 Fully Loaded ratio evolution in the adverse scenario

2015-2018 (bps)

Resilient
capital
position



Source: BBVA based on 2016 EBA stress test.

Note: Peers included: BARC, BNPP, CASA, CMZ, DB, HSBC, ISP, LBG, RBS, SAN, SG and UCG.

2016 EBA stress test evidenced BBVA's lower capital needs thanks to its ability to generate recurrent results

Debt Issuances – 1H17

BBVA, S.A.

| Product | Issue Date | Call Date | Maturity | Nominal currency (M) | Coupon | Isin |
|--------------|------------|-----------|----------|----------------------|--|--------------|
| AT1 | May-17 | May-22 | Perp | € 500 M | 5.875% | XS1619422865 |
| Tier 2 | May-17 | - | May-27 | CHF 20 M | 1.60% | XS1615673701 |
| Tier 2 | May-17 | - | May-27 | € 150 M | 2.541% | XS1615674261 |
| Tier 2 | Mar-17 | Mar-27 | Mar-32 | \$ 120 M | 5.70% | XS1587857498 |
| Tier 2 | Mar-17 | - | Mar-27 | € 53.4 M | fixed 3% (2 yr) - floating CMS10y + 1.30% (8 yr) | XS1579039006 |
| Tier 2 | Feb-17 | - | Feb-32 | € 165 M | 4.00% | XS1569874503 |
| Tier 2 | Feb-17 | - | Feb-27 | € 1,000 M | 3.50% | XS1562614831 |
| Senior Unsec | Apr-17 | - | Apr-22 | € 1,500 M | 3M+0,60% | XS1594368539 |
| Senior Unsec | Jan-17 | - | Jan-22 | € 1,000 M | 0.625% | XS1548914800 |

Garanti

| Product | Issue Date | Call Date | Maturity | Nominal currency | Coupon | Isin |
|--------------|------------|-----------|----------|------------------|--------|--------------|
| Tier 2 | May-17 | May-22 | May-27 | \$ 750 M | 6.125% | XS1617531063 |
| Senior Unsec | Mar-17 | - | Mar-23 | \$ 500 M | 5.875% | XS1576037284 |

Compass

| Product | Issue Date | Call Date | Maturity | Nominal currency | Coupon | Isin |
|--------------|------------|-----------|----------|------------------|--------|--------------|
| Senior Unsec | Jun-17 | May-22 | Jun-22 | \$ 750 M | 2.875% | XS1617531063 |

Amortized notes – 1H17

BBVA International Preferred SA Unipersonal

| Product | Issue Date | Redemption | Outstanding currency (M) | Outstanding € (M) | Coupon |
|-----------|------------|------------|-----------------------------|-------------------|-----------|
| Preferred | Apr-07 | Apr-17 | \$ 600 M | 536 | 5.919% |
| Preferred | Sep-06 | Mar-17 | € 164 M | 164 | 3ME+1.95% |
| Preferred | Sep-05 | Mar-17 | € 86 M | 86 | 3ME+1.65% |

BBVA Bancomer

| Product | Issue Date | Redemption | Outstanding currency (M) | Outstanding € (M) | Coupon |
|---------|------------|------------|-----------------------------|-------------------|--------|
| Tier 2 | May-07 | May-17 | \$ 500 M | 446 | 6% |

BBVA Continental

| Product | Issue Date | Redemption | Outstanding currency (M) | Outstanding € (M) | Coupon |
|---------|------------|------------|-----------------------------|-------------------|--------|
| Tier 2 | May-07 | May-17 | PEN 40 M | 11 | 5.85% |

BBVA follows an economic call policy



BBVA Creating
Opportunities

Fixed Income Investors Presentation

2Q17



BBVA