American Express Bank







Forward looking statements



It is possible that this presentation could or may contain forward-looking statements that are based on current expectations or beliefs, as well as assumptions about future events. These forward-looking statements can be identified by the fact that they do not relate only to historical or current facts. Forward-looking statements often use words such as anticipate, target, expect, estimate, intend, plan, goal, believe, will, may, should, would, could or other words of similar meaning. Undue reliance should not be placed on any such statements because, by their very nature, they are subject to known and unknown risks and uncertainties and can be affected by other factors that could cause actual results, and the Group's plans and objectives, to differ materially from those expressed or implied in the forward-looking statements.

There are several factors which could cause actual results to differ materially from those expressed or implied in forward looking statements. Among the factors that could cause actual results to differ materially from those described in the forward-looking statements are changes in the global, political, economic, business, competitive, market and regulatory forces, future exchange and interest rates, changes in tax rates and future business combinations or dispositions.

Standard Chartered undertakes no obligation to revise or update any forward looking statement contained within this presentation, regardless of whether those statements are affected as a result of new information, future events or otherwise.

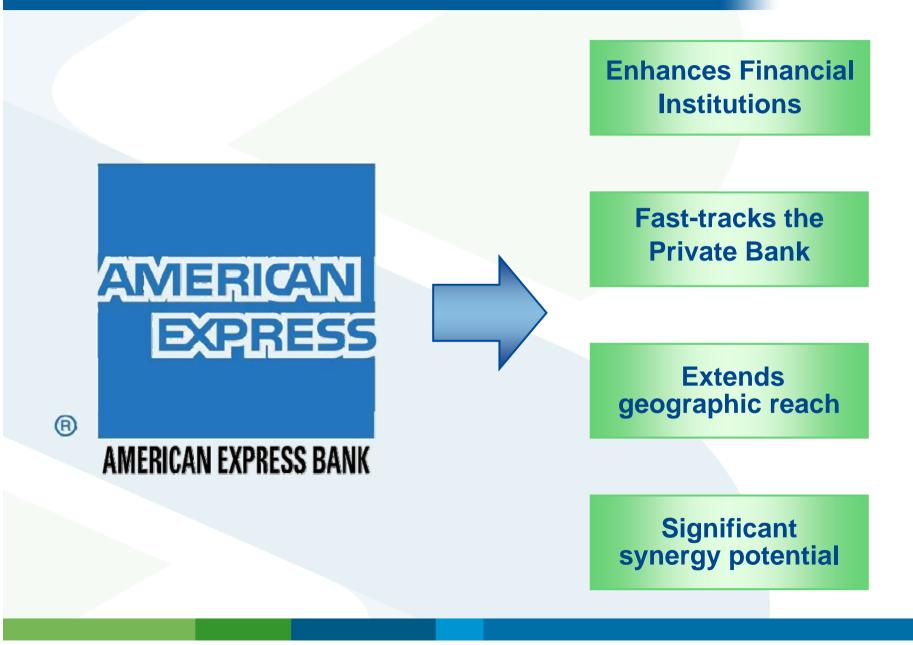
Context





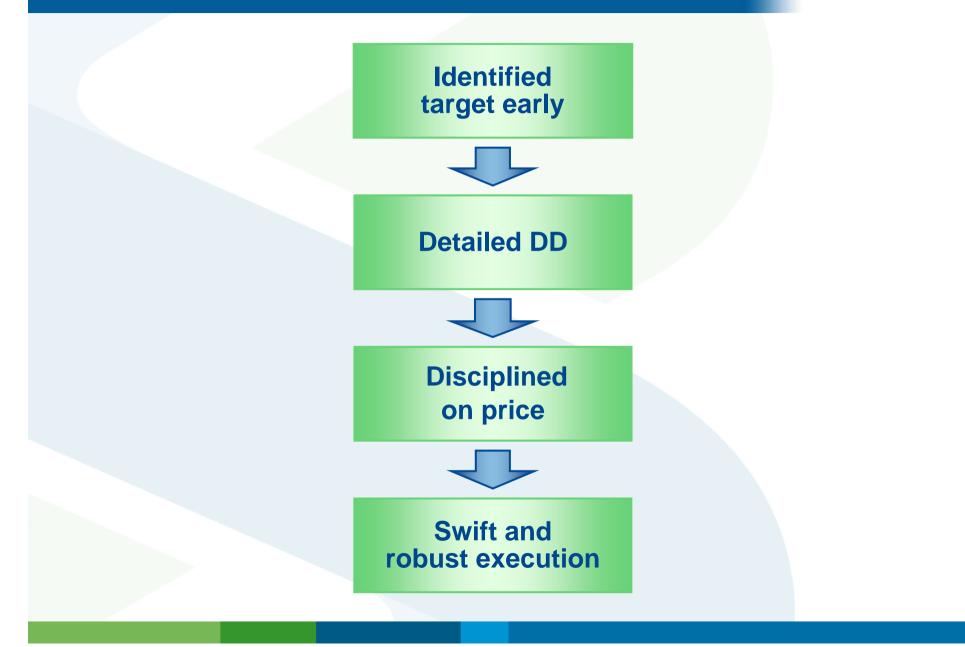
Strategic rationale





Far sighted and disciplined

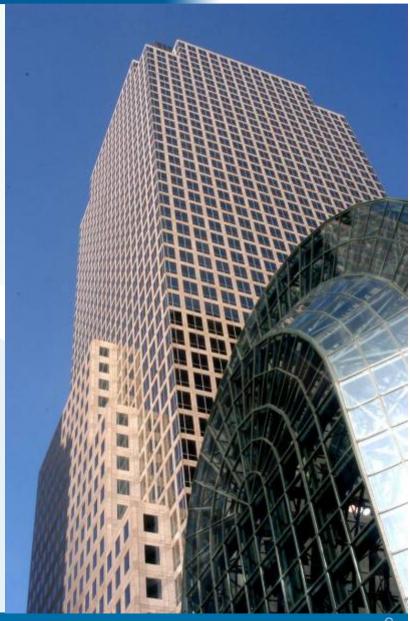




The scale of the challenge



- Multiple geographies
- Multiple businesses
- Multiple functions
- AEB's dependence on AMEX
- Integrating across the matrix



How we approached the challenge

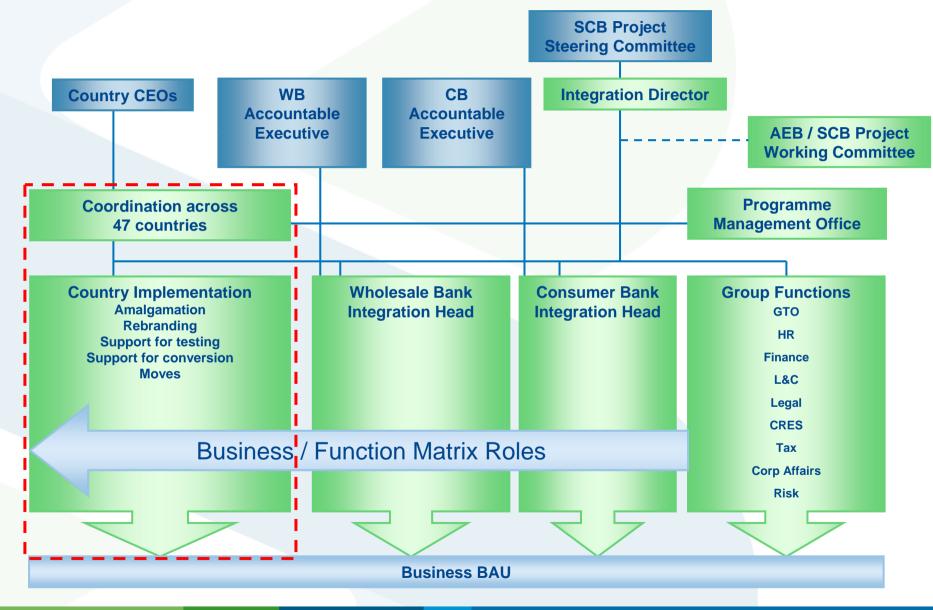


- Assigned our best people
- Planning started on signing
- GMC oversight
- Central PMO
- Established a matrix managed structure



Matrix managed programme structure





Integration



Very good progress

Legal amalgamation on track

Integration and restructuring progressing well

Synergies and benefits coming on line

Financial performance



H1 2008 performance* US\$m	СВ	WB	Total
Income	135	130	(265)
Expenses	(123)	(75)	(198)
Loan / other impairment	(13)	(3)	(16)
Profit pre integration expense	(1)	52	(51)
Integration Expense	(40)	(25)	(65)
Profit before tax	(41)	27	(14)

* Performance reflects ownership of American Express Bank from 29 February 2008

Outlook for 2009



Expect to complete integration early

Strong positive delta (approx. US\$200m) at operating profit level arising from:

Lower integration cost (approx. US\$100m)

Step-up in synergies (approx. US\$100m)

Outlook for 2009



Lower integration costs

	2008		2009
Business Area	Forecast		Forecast
Redundancy & retention	61.1		11.2
- Technology and operations redundancy	27.9		0.6
- Other redundancy	13.7		0.3
- Indonesia severance	6.6		0.0
Stock options	6.1		8.6
Stay pay	6.8		1.7
Technology & operations	16.9		37.6
Technology	14.6		35.2
O pe ra tion s	2.3		2.4
Core integration team	51.3		17.3
CB core team	8.3		2.2
·WB core team	5.2		1.7
GTO core team & other support	37.8		13.4
Other	33.5		6.7
- A m a Ig am a tions	8.3		0.2
Premises/refurbishment	4.9		4.5
Rebranding	6.0		0.5
Other*	6.1		1.5
AEFM liquidation/write down of investment	8.1		0.0
To tal Integration	162.8		72.9
	Approx.	Ý	S¢100r

Note: Does not include amortisation of intangibles

Outlook for 2009



On track to deliver 2009 commitments



* + Tens of million > commitment



Q & A





David Edwards CEO & President, Korea



Agenda



Korea overview

- Sound economy
- Strong fundamentals
- SC First Bank
 Challenges & opportunities
 Vision & strategy
 The next phase: transformation
- Financial performance



Korean economy



	2006A	2007A	2008F	2009F
GDP growth (real % YOY)	5.0%	4.9%	4.2%	1.4%
Inflation rate (% YOY)	2.2%	2.5%	4.7%	2.9%
Current account (% to GDP)	0.7%	0.0%	-1.3%	0.7%
Interest rate (%)*				
- Target rate (7-day repo rate)	4.50%	5.00%	5.25%	NA
- 3M CD rate	4.86%	5.82%	5.83%	NA
- 3Y Government bond	4.92%	5.74%	5.74%	NA

Strong fundamentals



Economy

- Large mature market
- High currency reserves

Regulatory

- Improving supervisory framework
- International supervisory standards IFRS
- Deregulation
- Financial Services
 - Financial holding companies
 - Low loan impairment levels
 - Mortgage lending controls

Challenges and opportunities



Challenges

- Global economic slowdown
- Korean Won
- Banking industry
 - FX products
 - Wealth management

Asia/Korea's relative strength

Opportunities

- Shift in economic power to east
- Lower leverage
- Strong reserves
- Korea's aspirations
 Regional financial hub
- SC First Bank's 2012 vision

A platform for growth





- 6th largest branch network
 - 374 branches; >2,100 ATMs
 - >6,300 employees
- Customers
 - >3.8m customers
 - >0.9m credit cards
 - >1.0m Internet Banking
- Total assets: US\$ 65bn*
- Total income: US\$ 1,564m**
- SCFB has scale and room to grow

* Based on IFRS as at 30 June 2008 ** Based on IFRS as at 31 December 2007

2012 vision





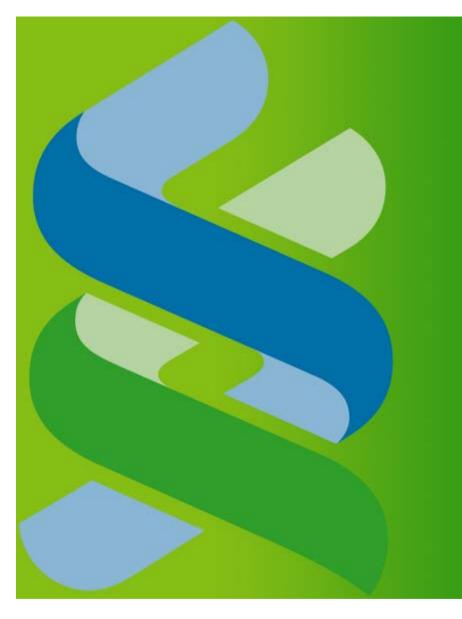
Transformational change progressing well







Q & A



Korea financial performance

Richard Hill CFO, Korea



Income statement highlights (Korea)



US\$m	H1 2007	H1 2008	YOY %	Constant Currency YOY %
Income	801	867	8 🟠	14 🟠
Expenses	560	568	1 🔂	7 🟠
Working profit	241	299	24 🟠	31 🚹
Loan impairment provisions	46	90	96 🟠	107 🟠
Operating profit *	195	209	7 🟠	13 🕆
Cost income ratio	70%	66%	Ŷ	₽

* Korea (excluding AEB) results based on IFRS

Restructuring our cost base



Staff productivity

- Remove 30% of Head Office roles
- Dynamic performance management
- Property
 Extract value from property portfolio
 Investment in branch infrastructure

Investment in new business streams

- Securities license
- Rapid Wholesale Banking expansion

Consumer Banking highlights



US\$m	H1 2007	H1 2008	YOY %	Constant Currency YOY %
Income	607	605	o 🟠	5 🟠
Expenses	444	437	(2) 🞝	4 🟠
Working profit	163	168	з 🟠	8 🟠
Loan impairment provisions	46	81	76 🔥	86 🚹
Operating profit	117	87	(26) 🖑	(22) 🖓
Cost income ratio	73%	<mark>72%</mark>	Ŷ	₽

Korea Consumer Banking results based on IFRS

Wholesale Banking highlights

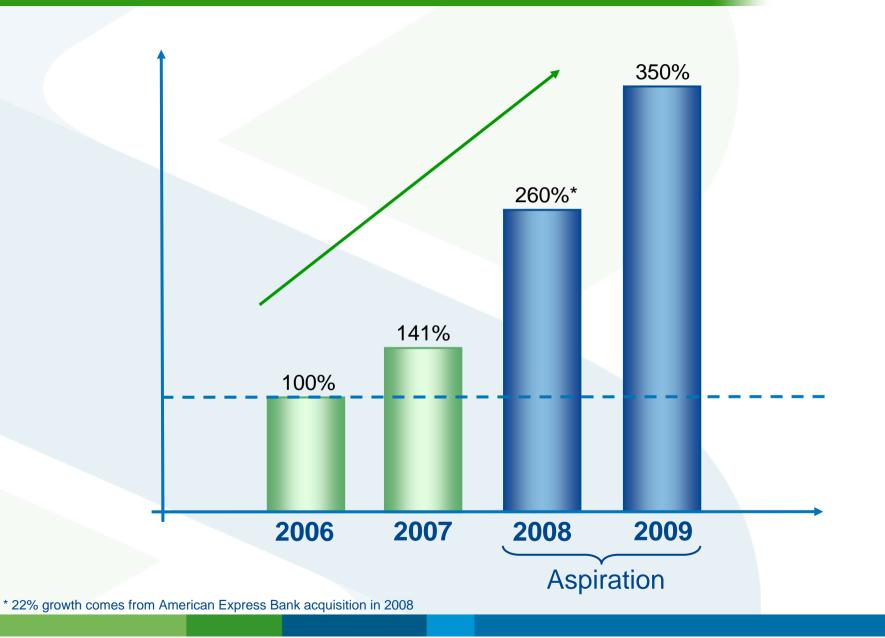


US\$m	H1 2007	H1 2008	YOY %	Constant Currency YOY %
Income	190	262	38	46 🟠
Expenses	116	131	13	19 🚹
Working profit	174	132	77	87 🚹
Loan impairment provisions	0	9		- 🔂
Operating profit	74	122	65	75 🕆
Cost income ratio	61%	50%		₽

Korea Wholesale Banking results based on IFRS (excluding AEB)

Incremental offshore revenue





Balance sheet highlights in US\$



US\$m	H1 2007	H2 2007	H1 2008	H1 08 vs H2 07 %
Customer loans	42,710	41,726	37,905	(9)
Other assets	20,508	19,239	26,596	38
Total assets	63,218	60,965	64,501	6
Customer deposits*	35,037	30,893	31,078	1
Other liabilities	23,636	25,552	28,882	13
Total liabilities	58,673	56,445	59,960	6
Shareholder's equity	4,545	4,520	4,541	•
Total liabilities and shareholder's equity	63,218	60,965	64,501	6

* Customer deposits including customer CDs

Balance sheet highlights in KRW



KRW bn	H1	H2	H1	H1 08 vs
	2007	2007	2008	H2 07 %
Customer loans	39,465	39,068	39,647	1
Other assets	18,949	18,014	27,819	54
Total assets	58,414	57,082	67,466	18
Customer deposits*	32,375	28,925	32,507	12
Other liabilities	21,839	23,925	30,209	26
Total liabilities	54,214	52,850	62,716	19
Shareholder's equity Total liabilities and shareholder's equity	4,200 58,414	4,232 57,082	4,750 67,466	12 18

* Customer deposits including customer CDs

Strong liquidity & capital



Customer Advance to Deposit ratio 2008*

Capital adequacy 2003 to 2008

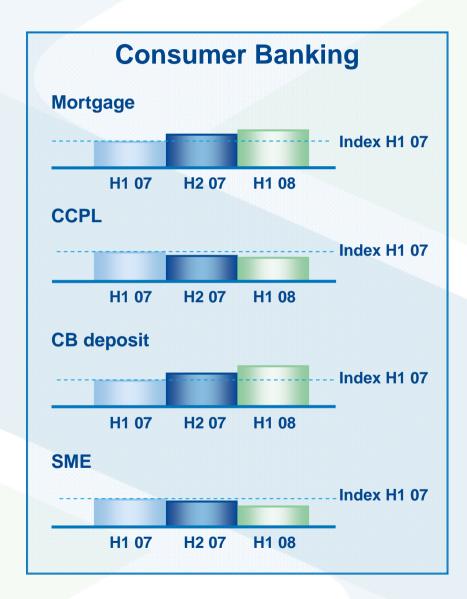


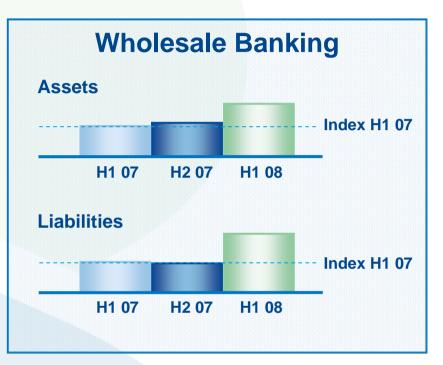


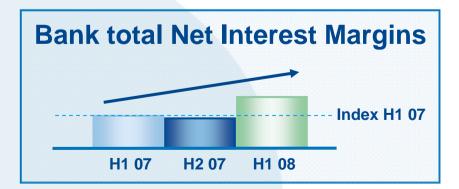
* Customer Advance to Deposit ratio based on IFRS net of Securitised Retail Mortgage portfolios

Improving margins









Conservative loan portfolio



KRW tn 39.6tn 39.1tn 40 36.7 tn 36.5 tn 35 30 25 20 15 10 5 0 -2006 2005 2007 H1 08 Loan to household SME WB * Based on IFRS

Stable asset quality



Loss rates [*]							
	2005	2006	2007	H1 2008			
Mortgage	0.00	0.01	0.01	0.0			
Cr Card & P Loans	1.29	1.70	1.16	1.80			
SME	0.12	0.47	0.73	1.43			
Wholesale Banking	0.10	0.06	0.00	0.23			
Total customer assets	0.16	0.24	0.20	0.40			

Loop retea*

 Loss rate (%): Loan impairment divided by total customer assets



NPL ratio: % NPL to total customer assets

 NPL coverage ratio: Loan loss reserve divided by NPL

* Loss Rates based on IFRS

** NPL & Coverage ratios based on FSS guideline

Summary



Clear vision & strategy
 One-One vision
 Strengthen through Diversity

Good business momentum

Strong fundamentals

- Liquidity
- Capital
- Risk profile





Q & A

Capital and Liquidity Management

Rajesh Bhatia, Group Treasurer

Leading the way in Asia, Africa and the Middle East







Key highlights

Capital management

Liquidity risk

Key highlights



Group well capitalised

Core Tier 1, Tier 1 and Total capital ratios of 6.1%, 8.5% and 14.9% respectively reported at 30 June 2008

Strong liquidity position

Net lender to the interbank markets ~US\$11bn net lender on average during Q3 Customer assets funded by stable customer deposits ~ AD Ratio of 85% as at 30 June 2008

Strong risk and capital management culture

Advanced Internal Ratings Based (IRB) approach granted under Basel II

Access to capital markets

US\$7bn of Capital and funding raised since July 2007 at attractive rates despite the dislocation in the market

Well capitalised



Ratios within target ranges

Changes in Core Tier 1 driven by Basel 2 and AEB

 Group remains within target capital ranges under stress scenarios





Key highlights

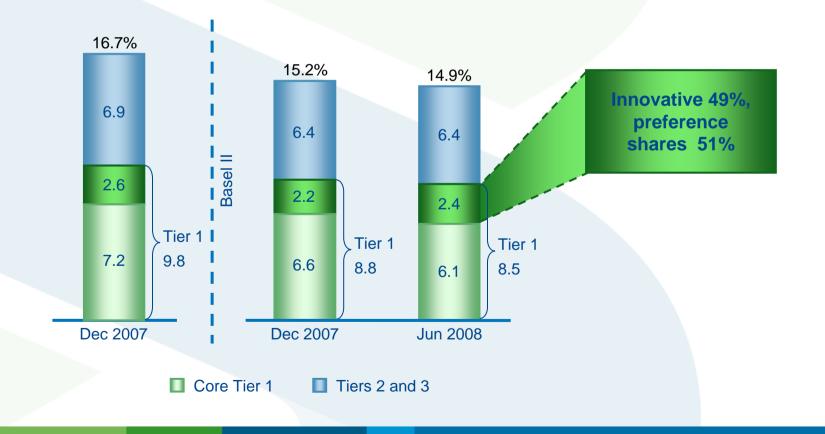
Capital management

Liquidity risk

Capital ratios...

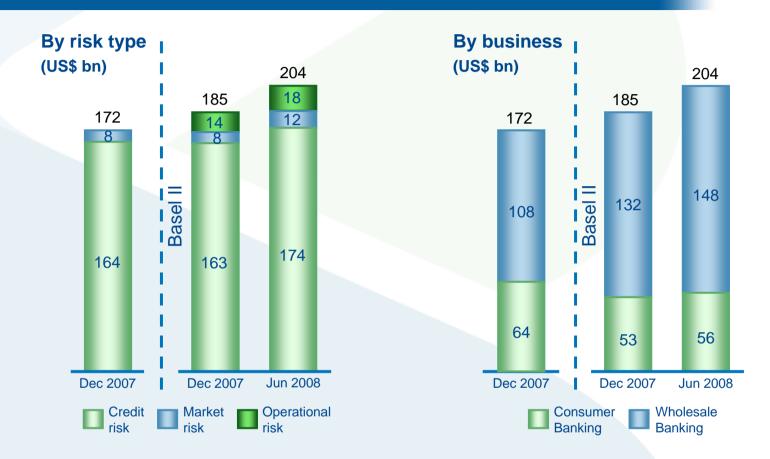


- Capital ratios continue to be managed within existing target ranges
- No regulatory requirement to increase capital targets as a result of the market dislocations



Risk Weighted Assets

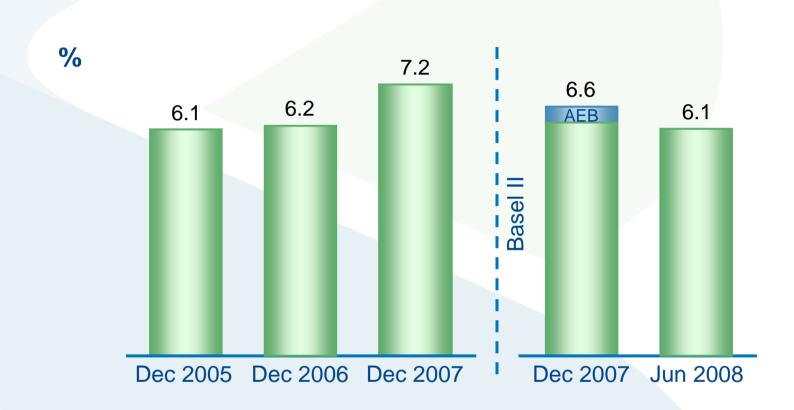




- Impact of transition to Basel II broadly neutral on credit risk
- Overall increase in risk weighted assets due to operational risk

Core Tier 1



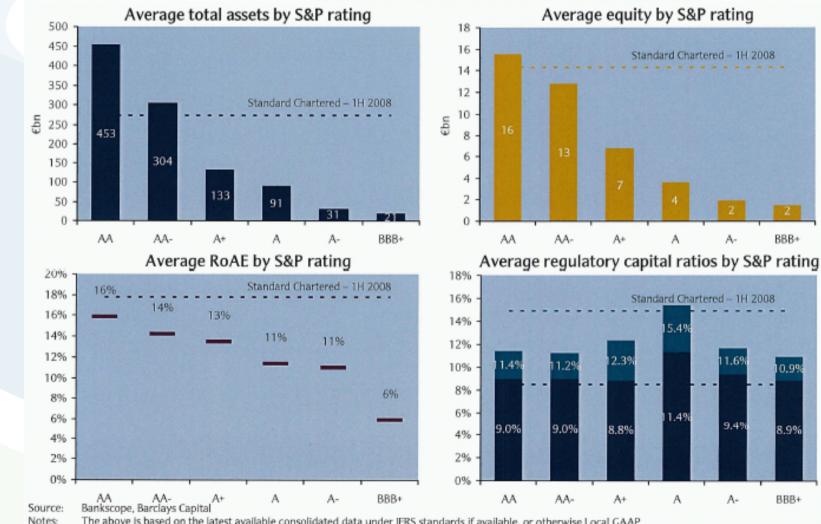


- SCB applies a prudent measure of Core Tier 1
- Preference share and innovative Tier 1 capital not included

Ratings



Standard Chartered outperforms the average S&P's 'A+' rated bank



The above is based on the latest available consolidated data under IFRS standards if available, or otherwise Local GAAP

Source: Bankscope, Barclays Capital; RoAE = Return on Average Equity

Stress



Scenario 1: Debt securities

- Credit spread stress test assessing impact of a parallel shift in credit spreads at an overall portfolio level for rating, tenor and product
- Ratings migration stress test assessing impact of all AAA assets migrating to A and all other assets migrating downwards by 3 notches, e.g. an A rated asset migrating to BBB

Scenario 2: Mortgage portfolios

Property price stress test assessing the impact of a 40% decline over the next 12 months in residential and commercial property prices

Scenario 3: De-pegging of currencies

 Stress test assessing impact of peg breaks of the HKD and Gulf state currencies

Scenario 4: Slowdown

- Scenario analysis assessing the impact of a deterioration in economic activity in 2009 from slowing growth and higher unemployment on the Group's core markets and its portfolios
- Management actions to mitigate the impact of the downturn scenario on the Group's risk exposures and earnings

STRESS RESULTS:

The results of the various stress scenarios evaluated indicate that the Group would remain strongly capitalised should it experience these types of scenario during the period through to the end of 2009. Management actions have been identified which would be executed should these or other scenarios be observed in the Group's markets, to minimise the impact on the Group's capital.

Contents



Key highlights

Capital management

Liquidity risk

Objective



Ensure we are in a position to meet outflows at all times

Ensure we are in compliance with regulatory liquidity ratios at all times

Governance

- Group ALCO is responsible for strategic liquidity
- The Liquidity Management Committee is responsible for operational liquidity
- The liquidity policy is set by Group Treasury
- ALM manages liquidity within the limits and policies

Philosophy

"Prevention is better than Cure"

Maximum cumulative outflow: The amount of net cash inflow/ outflow from all on-balance sheet and offbalance sheet items over the next 30 calendar days

Wholesale borrowing limit:

A limit governing the amount which ALM can raise in the Wholesale/Interbank market, including intra-group and custodial funds

Swapped funds:

Non-domestic funds swapped into local currency

- Advances / deposit ratio: Corporate and retail loans as a % of the corporate and retail deposits
- Commitments guideline: Amount of customer un-drawn committed facilities
- Medium term funding ratio: Ratio of liabilities with maturity > 1 year to assets with maturity > 1 year





Focus



Regular Liquidity Management Committee meetings

Regular updates to senior management

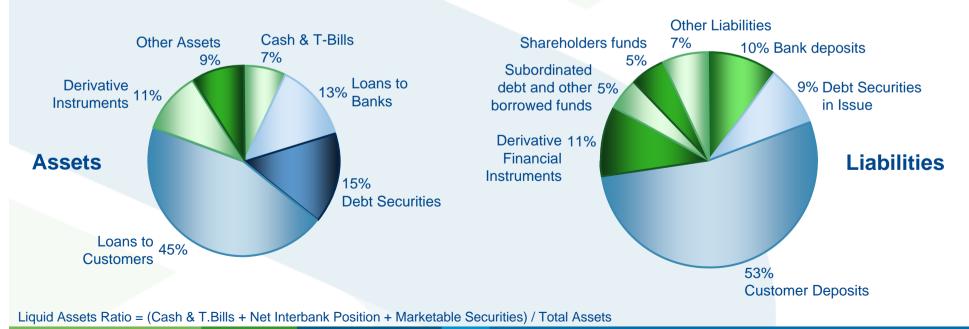
Pricing

Discipline on committed facilities

SCB remains liquid



- SCB has a broad range of funding sources
 - > Customer deposits are 53% of total funding
 - CASA grew 27% YOY; 12% since FY 2007
- June 2008
 - Liquid Assets Ratio of 22.8%
 - Advances/Deposit ratio of 85%
- Market appetite for SCB remained strong throughout 2007/08
 - Between H1 2007 and H1 2008, SCB incrementally raised its issued debt securities and long term debt levels by US\$10bn at market rates

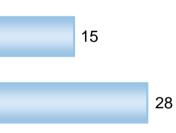


Group Advances / Deposit ratio



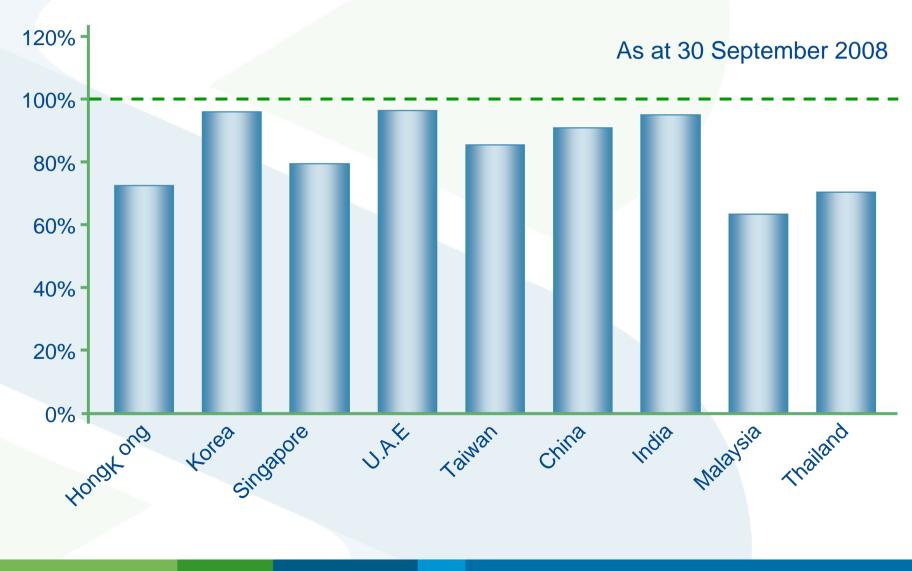
US\$bn	H1 2007	H2 2007	H1 2008	YOY
Customer loans Customer deposits	151.9 160.2	154.3 179.8	174.7 205.5	
Customer loans to deposits %	95	86	85	





Country Advances / Deposit ratios





Medium term funding ratio



Medium term funding (MTF) ratio =

Deposits > 1 year Assets > 1 year

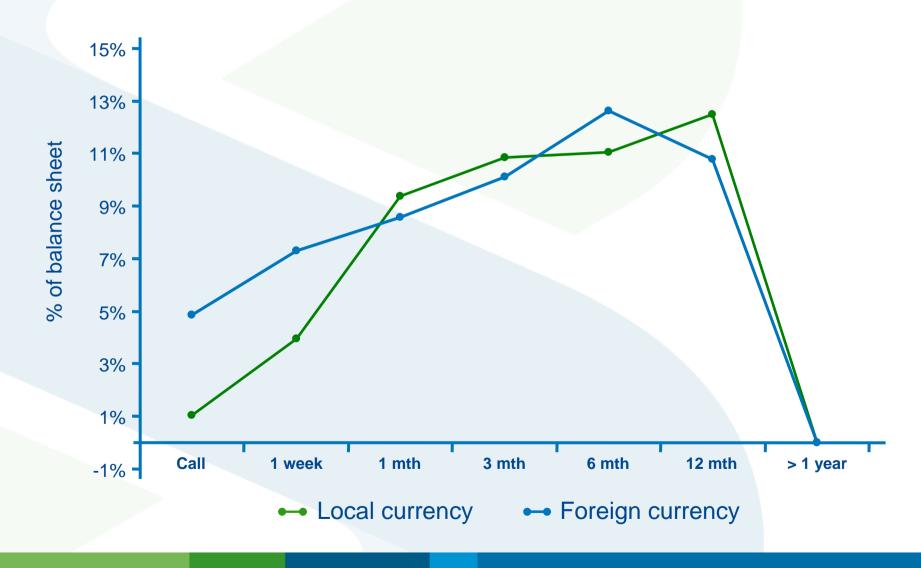
Group behavioural medium term funding ratio is approximately 110%

Group contractual medium term funding ratio:
 H1 2007 : 36%, H1 2008 : 45%

Cash positive



Cumulative net position (inflow-outflow) %



Standard Chartered **Net inter-bank** 20 Net inter-bank (US\$ bn) 15 10 5 0 -Jul-08 Jun-08 Aug-08 Sep-08

- SCB remains a net lender to the inter-bank markets
- On average, US\$11bn net lent to the inter-bank markets in the last 3 months



Every SCB unit is required to maintain sufficient liquidity to survive a SCB Specific Stress Event without recourse to Group for further support

Compliance is achieved through the management of cashflows and the holding of marketable securities

The Liquidity Stress test period is sufficiently long to allow:

- A conservative view of the time for various customer groups to react
- The Bank can respond to the full period of the crisis

SCB runs Liquidity stress test on a daily basis locally in each country

Every country needs to be cashflow positive throughout the stress period

Stress assumptions - outflows



Liabilities	Stress period outflow assumption	Rationale		
Interbank	Partial rollover	 Higher price could induce some lending to SCB Interbank will quickly react but also restore limits soon 		
Custodial & Vostro A/cs	70 - 80%	 Sole relationships will constrain fund outflows Largest monthly decline in custodial was 60% in major countries 		
Corporate Current & Savings	25 - 35%	Operational balances will remain		
Retail Current & Savings	10 - 20%	Operational balances will remain to a higher degree in comparison to Corporate Deposits		
Term Deposits	Partial rollover Corporate -15 - 25% Retail – 40 to 60%	 Auto rollover feature ensures partial rollover of maturing depos Higher pricing also enables retention Rollovers scaled down to factor-in early uplifts 		

Stress assumptions - inflows



Assets	Assumptions	Rationale			
Corporate Loans / SME Loans	Repaid on maturity / Rollover allowed in exceptional cases	Rollover of trade finance and operational facilities may be needed for sole / dominant banker relationships on exceptional basis			
Overdrafts / Credit cards	No acceleration of repayment or drawdown by customer	Acceleration of repayments would be difficult to achieve and have serous adverse reputational fallout			
		No change expected in customer behaviour			
Other Retail loans	Repaid on maturity	No change expected in contractual flows			
Swaps / Forwards	Contractual maturity	No change expected in contractual flows			
Undrawn Commitments	Scheduled drawings	No change expected in customer behaviour			
Contingencies	No outflow	No change expected in contingent items			

Strong liquidity



A well defined framework

Customer deposits exceed customer assets

Net lender to the inter-bank market

Robust stress testing



Q & A

Investor Trip 2008

Richard Goulding



Key messages



Low exposure to risky asset classes and segments

Portfolio quality indicators remain stable and good by historical standards

Anticipation, vigilance and discipline enabling us to manage well in challenging risk environment

Robust risk governance and strong risk organisation

Risk principles



- Risk management is a shared responsibility
- The risk function: upholding the integrity of risk return decisions







Low exposure to risky asset classes and segments

Portfolio quality indicators remain stable and good by historical standards

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Robust risk governance and strong risk organisation

Strength through Diversification

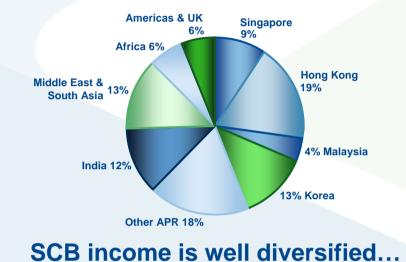


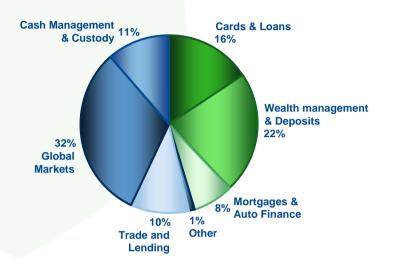
- 28% of Group's loan portfolio in retail mortgages strongly collateralised
- Less than 25% of Consumer Banking portfolio is unsecured
- No mass market retail business in USA, UK or Europe
- Wholesale Banking has low exposure to:
 - Securitised assets
 - Leveraged loans
 - Commercial real estate
 - Hedge funds
- Market risk tightly managed with minimal exposure to level three assets

Income and assets well diversified



Income H1 08: US\$ 7bn





Loan portfolio H1 08: US\$ 177bn







Low exposure to risky asset classes and segments

Portfolio quality indicators remain stable and good by historical standards

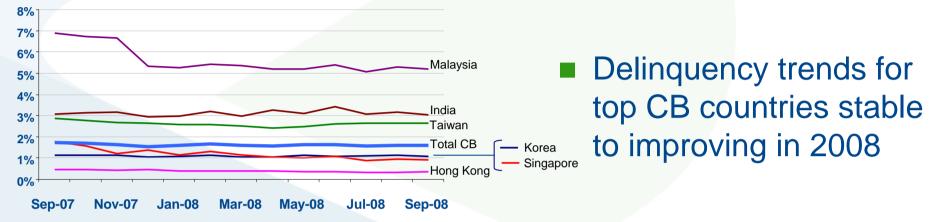
Anticipation, vigilance and discipline enabling us to manage well in challenging risk environment

Robust risk governance and strong risk organisation

Consumer Banking – portfolio quality indicators



Top CB Countries - 30+ days past due delinquency







Consumer Banking – mortgage portfolio quality







Spread across a number of countries

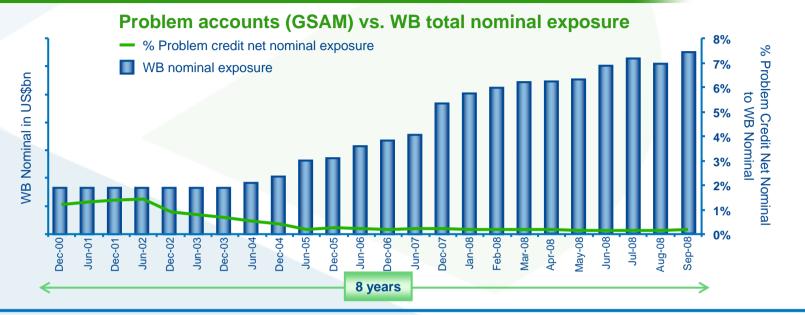
Standard Chartered

- Mortgage portfolio well collateralised
- More than 94% of mortgages in Hong Kong and South Korea have Loan to Value (LTV) ratio below 70%

	Korea	Hong Kong	Taiwan	Singapore	India	China	Malaysia	Other
Regulatory LTV cap	60%	70% ²	No Cap	90%	No Cap	80%	100%	N.A.
SCB policy LTV cap ¹		80%						
Average LTV	46%	49%	58%	48%	63%	40%	49%	N.A.

¹ Global Policy, higher LTV offered on exception basis; subject to regulatory cap. ² Hong Kong portfolio with LTV > 70% are insured

Wholesale Banking – leading portfolio quality indicators

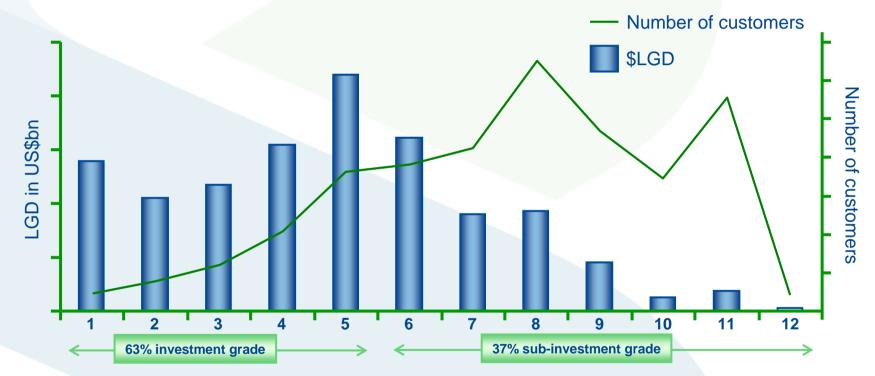


Early alert nominal exposure vs. WB total nominal exposure 5.0% - % Corporate EAR nominal to WB nominal 4.5% 4.0% 3.5% 3.0% 2.5% 2.0% 1.5% 1.0% 0.5% 0.0% Dec-00 Mar-08 Jun-08 Sep-08 Dec-02 Jun-03 Dec-03 Dec-04 Dec-05 Dec-06 Jun-01 Dec-01 Jun-02 Jun-04 Jun-05 Jun-06 Dec-07 Jun-07

Wholesale Banking – overall portfolio quality



Credit risk exposure concentrated with good quality clients

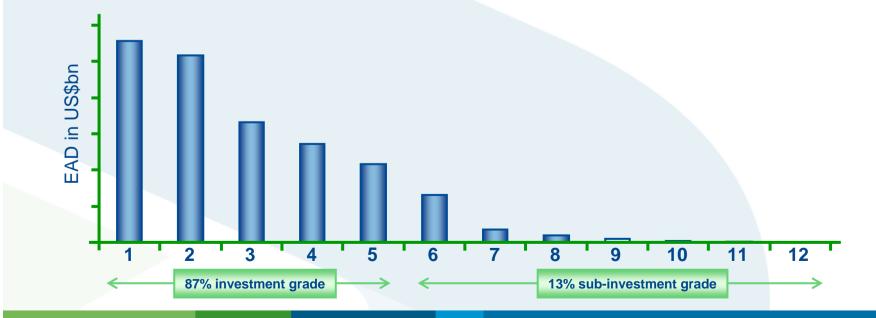


Counterparty credit quality migration in the portfolio is being actively monitored and managed

Managing exposure to banks



- Counterparties individually credit graded over 85% investment grade
- Each bank counterparty classified into 3 risk categories to reflect:
 - Level of government support
 - Liquidity position
 - Capital position
- Exposure managed in relation to risk categorisation and credit grade
- Significantly increased monitoring
- Some losses relating to specific US financial institutions not material to the Group



Asset Backed Securities



	Carry value (US\$ m)		
Asset Class	Dec-07	Jun-08	Sep-08
RMBS			
US Alt-A	88	59	
US Prime	2	2	
UK Other	1,798	1,499	
CDOs			
CDO of ABS	126	79	
Other CDOs	392	335	
CMBS			
US CMBS	154	132	
Other CMBS	939	796	
Other ABS	2,015	2,059	
Total	5,514	4,961	4,044

- ABS portfolio currently approximately 1% of overall Group exposure
- Centralised management of the ABS portfolio
- ABS portfolio has reduced principally due to redemptions
- No sub-prime mortgage exposure and minimal US Alt-A exposure

Country Risk concentrations



Cross-border asset exposure is well diversified and reflects SCB core markets

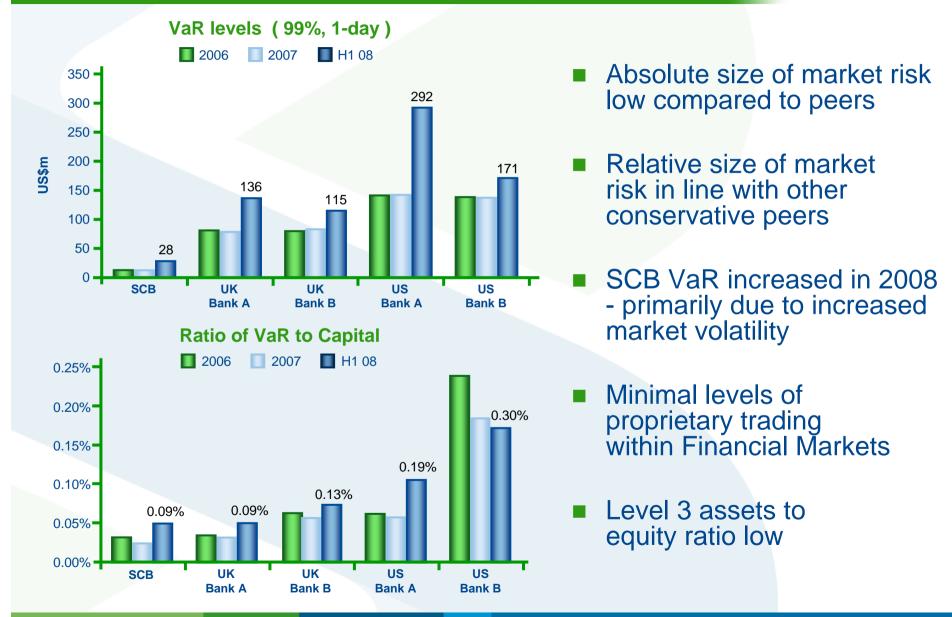




* numbers above bars represent cross-border asset exposure as a percentage of total assets

Market risk is tightly managed









Low exposure to risky asset classes and segments

Portfolio quality indicators remain stable and good by historical standards

Anticipation, vigilance and discipline enabling us to manage well in challenging risk environment

Robust risk governance and strong risk organisation

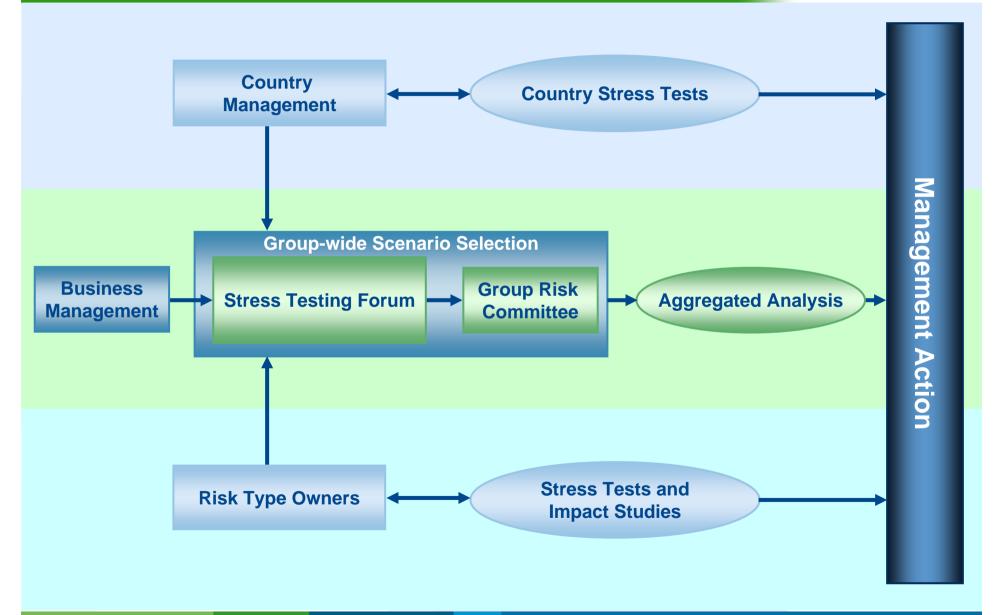
Anticipation and vigilance



- Increased focus on inter-relationship between risks
- Tightened underwriting policies and standards
- Review of early alert process to ensure that it remained robust
- Enhanced approach to management of Financial Institution counterparty exposures
- Enhanced monitoring and control of distribution pipeline
- Increased frequency of stress testing with more severe scenarios
- Disciplinary framework re-emphasised

Anticipation - Stress testing framework





Recent stress tests





- Debt securities
- Property exposures
- De-pegging of currencies
- Oil price shocks (high and low)
- Banks and financial institutions
- Transportation sector
- Small exporters

Key messages



Low exposure to risky asset classes and segments

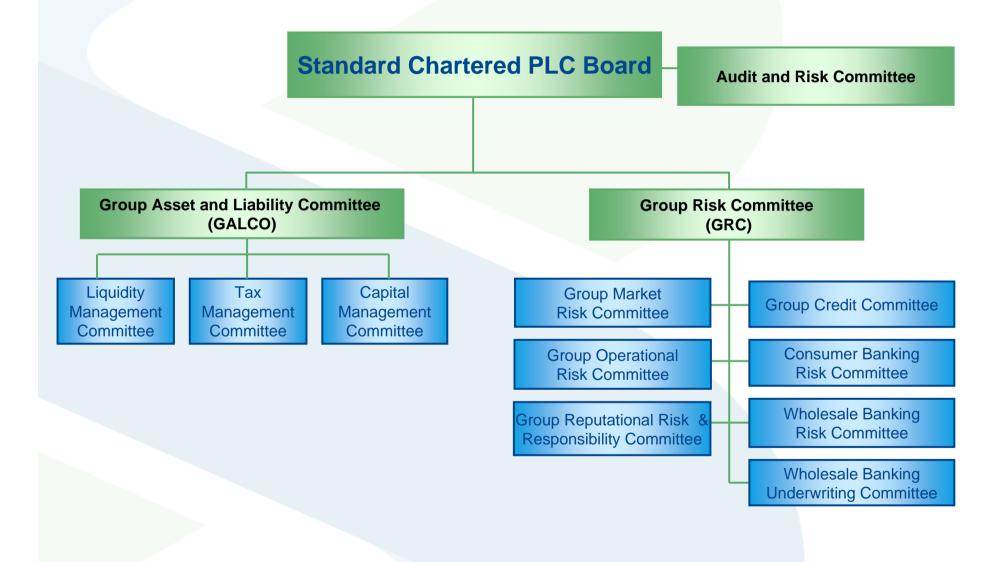
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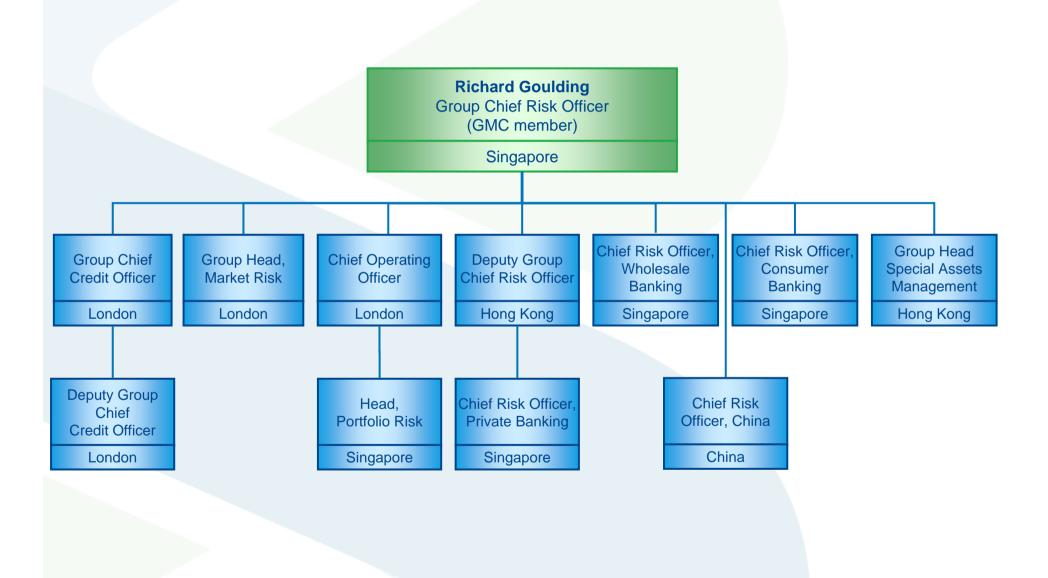
Robust risk governance structure





Highly experienced Risk senior team





Strengthened capabilities – AIRB approval



- SCB approved by the FSA to use Advanced IRB and CAD II models
- AIRB approvals obtained from other regulators wherever sought
- Significant investments in analytical resources, models and data...
- …leading to better informed decisions

		Credit Risk Wholesale	Credit Risk Consumer	Market Risk	Operational Risk
Basel II	es	Standardised	Standardised	Standardised	Basic Indicator Approach
	Basel II Approache	Foundation - IRB			The Standardised Approach
		Advanced - IRB	Advanced - IRB	Internal Models (CAD II)	Advanced Measurement Approach
	-				
					SCB's approaches shaded in green

Summary



Low exposure to risky asset classes and segments

Portfolio quality indicators remain stable and good by historical standards

Anticipation, vigilance and discipline enabling us to manage well in challenging risk environment

Robust risk governance and strong risk organisation



Q & A