

WBENC

Join Forces. Succeed Together.

2014



ANNUAL REPORT

“The unveiling of the Women Owned Logo generated unsurpassed enthusiasm and energy.”



DEAR COLLEAGUES,

This past year has gone by so quickly! When I reflect on my first year as Board Chair, many highlights come to mind. **In March we experienced our best ever Summit & Salute in New Orleans.** At the same time, we celebrated WBEC South’s 20 years of accomplishments and dedication to women-owned businesses. The 2014 Summit and Salute also showcased a record number of America’s Top Corporations for Women’s Business Enterprises and we celebrated our 14 Women’s Business Enterprise stars. While we always recognize these two groups in March, it is their commitment throughout the year that we honor. We took our signature Annual Conference to Philadelphia, PA in June. In addition to the business fair, we had a week of exciting networking, education, and performance recognitions.

We hosted our highest number of conference attendees and held a record number of one on one MatchMaker Meetings, with over 1,400 meetings in one day. **The unveiling of the Women Owned Logo generated unsurpassed enthusiasm and energy.** This logo will enable consumers to identify those products provided by Women Owned businesses during their shopping experience with our Corporate Members. The Women’s

Business Enterprise Council PA-DE-sNJ was a phenomenal host, their collaborative efforts were pivotal to the success of the event. In October we held the Executive Committee Planning meeting in Anchorage, Alaska in support of Astra’s Women’s Business Alliance Conference which presented a great educational opportunity to learn more about Alaskan and Native American business operations.

2014 was a banner year for the work of the WBENC committees and the WBENC Board. We appointed several new members to the Board of Directors and they have hit the ground running in making contributions to the WBENC organization. I am grateful for the commitment and dedication the entire Board demonstrates year round as they, and their respective corporations, advance the efforts of WBENC in delivering on our mission of women’s business development and the resulting economic impact.

I extend my gratitude and appreciation to Pamela Prince-Eason for her partnership with me as Chair and her leadership and dedication to WBENC. I also thank and congratulate the **14 Regional Partner Organizations for their support in delivering our world-class WBENC-Certification and the impressive array of programs and networking opportunities** they provide the WBENC community.

Please join me in celebrating our record breaking year of WBENC successes. I look forward to greater successes in our future as we continue to **Join Forces to Succeed Together.**

Sincerely,

BENITA FORTNER

2014 Chair, WBENC Board of Directors
Director, Supplier Diversity, **Raytheon Company**

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ABOUT WBENC

The Women's Business Enterprise National Council (WBENC) is the largest third-party certifier of businesses owned, controlled, and operated by women in the United States. WBENC partners with 14 Regional Partner Organizations to provide its world class standard of certification to women-owned businesses.

MISSION



TO FUEL ECONOMIC GROWTH GLOBALLY

through access to opportunities, by identifying, certifying, and facilitating development of women-owned businesses.

VISION



To be the leader in
WOMEN'S BUSINESS DEVELOPMENT.

CORE PLATFORM



CERTIFICATION

is the cornerstone of WBENC's value proposition. The certification standard is the most relied upon certification of women-owned businesses. The goal is to be the most valued certification of women-owned and operated and controlled businesses as recognized by public, private, non-profit and government entities.

OPPORTUNITIES

deliver programming and networking for all constituents. The goal is to deliver world-class programming that enhances development and growth. WBENC is committed to connecting Corporate and Government Members with certified Women's Business Enterprises.

RESOURCES

are provided throughout our network to address the challenges and barriers that WBEs face in doing business in the marketplace and assist Corporate and Government Members in their efforts to build and sustain exceptional supplier diversity programs.

ENGAGEMENT

of our constituents is key to success throughout our network. Recognition that promotes the success of key constituents creates a better awareness of leading practices for women-owned businesses.



Roadmap for Growth & Sustainability

With the strong commitment of our constituents, **WE FOSTER DIVERSITY IN THE WORLD OF COMMERCE**. We will broaden our reach and focus on growth throughout our network by delivering our programs and services through our CORE platform.

CONSTITUENT BREAKDOWN

12,545 *Certified WBEs*

WBENC Certified Women's Business Enterprises (WBEs) are companies that are at least 51% owned, controlled and operated by a woman or women. WBENC is the nation's leading advocate for WBEs as viable vendors and suppliers to its Corporate and Government Members.

281 *Corporate & Government Members*

The majority of WBENC Corporate Members are Fortune 500 companies. WBENC connects these corporations with WBEs to generate business contracts. Over 1,000 corporations, as well as state and local government agencies, accept WBENC Certification.

14 *Regional Partner Organizations*

WBENC is supported by 14 Regional Partner Organizations (RPOs), which administer and process certifications throughout the nation, provide regional programs and events as well as capacity development training to women-owned businesses.

22 *WBENC Staff*

WBENC Staff consists of several departments dedicated to the mission and vision of the organization. Through business development, programs, marketing and communications, certification management and operations, the execution strategy is governed by the Board of Directors under the leadership of the Executive Committee.

CERTIFICATION

To maintain the WBENC brand as setting the world class standard of Women's Business Certification through 14 Regional Partner Organizations administering to the United States, Puerto Rico, Guam & the Virgin Islands.

ACCOMPLISHMENTS



COMPLETED PROCESS AND BUSINESS MAPPING with all RPO Certification Teams; in discovery phase of identifying new technology systems to streamline the certification process.



COMPLETED NEEDS ASSESSMENT AND DATA COLLECTION for targeted industry groups and business sectors where there is high potential for WBE solutions within the corporate member constituent base.

12,545 *WBEs*

1,876 *WOSB Certified*

WBENCLINK STATISTICS (AVERAGES)

19 *Years of Experience*

\$9.8M *Revenue*

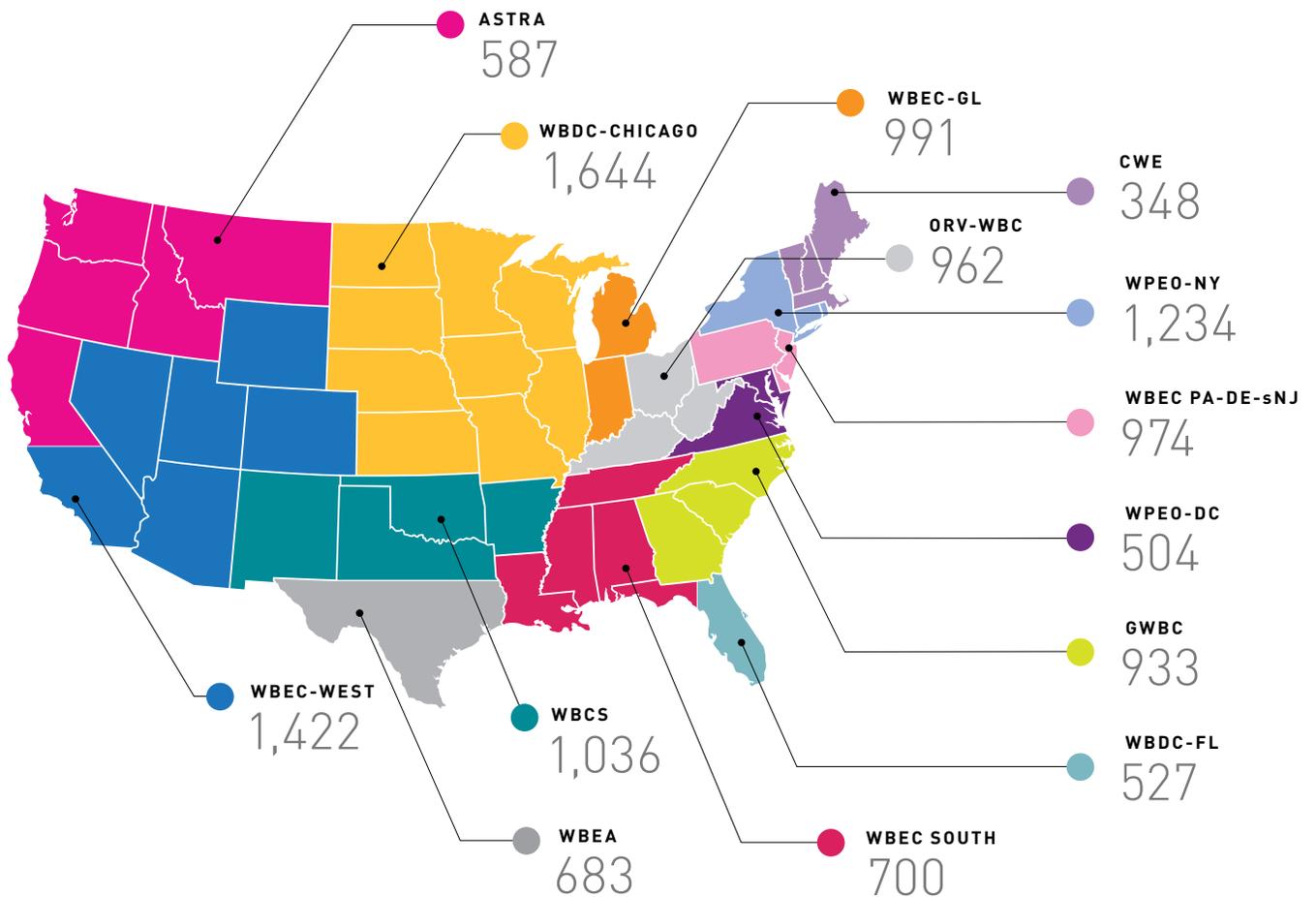
47 *Employees*

9 *Years of Certification*



WBENC-Certified WBEs are recognized nationally by thousands of major U.S. corporations and federal, state and local government entities.

CERTIFIED WBES PER REGIONAL PARTNER ORGANIZATION





NEW IN 2014

Created in partnership with WEConnect International and Walmart, the Women Owned logo made its debut during the National Conference & Business Fair. Only those companies certified by WBENC or WEConnect International are eligible to use the new logo.

Women Owned businesses are **growing at one and a half times** the U.S. national average and in turn **contribute over a trillion dollars to the U.S. economy**, employing nearly **7.9 million people**, and **adding 274,000 jobs since 2007**.



WHAT IS WOMEN OWNED?

Across the globe, Women Owned businesses supply an incredible range of products sold in retail stores everywhere. Women Owned is an initiative to enable consumers to identify those products created by Women Owned businesses during their shopping experience. Any product that bears the Women Owned logo is produced by a company that is owned and operated by a woman or women, as certified by the Women's Business Enterprise National Council (WBENC) in the United States and WEConnect International globally.

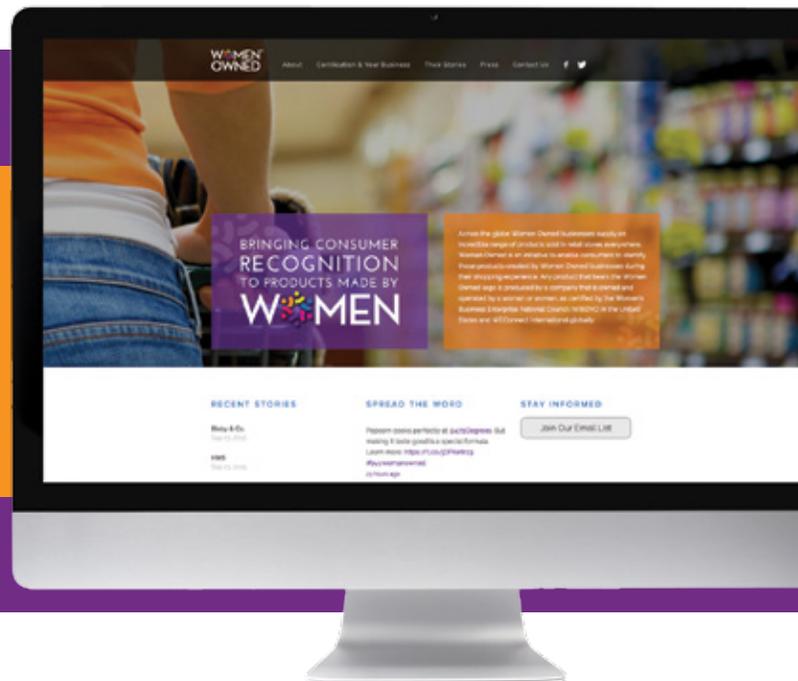
WHY BUY WOMEN OWNED?

Your purchase of Women Owned products helps increase sales for the Women Owned businesses and in turn helps them grow. You are supporting not just their individual business, but the entire economy.



The Goal

By increasing consumer awareness of products supplied by Women Owned businesses, the logo will help increase overall sales of those products and in turn help those companies grow their businesses.



OPPORTUNITIES

To accelerate opportunities for our constituents by delivering world-class programming to enhance growth and development in business.

ACCOMPLISHMENTS



National events engaged
RECORD NUMBERS OF CONSTITUENTS.



DELIVERED 32 WORKSHOPS
focused on building and honing skills;
leveraging expertise; and building capacity.

SUMMIT AND SALUTE HIGHLIGHTS

1,364 *Attendees*

45 *Top Corporations*

750 *Matchmakers*

107 *Sponsors*

6 *Workshops*

6 *Power Meetings*

14 *WBE Stars*



Industry Experts

WBENC capitalizes on the **WEALTH OF INDUSTRY EXPERTISE OUR COMMUNITY HAS TO OFFER** to create relevant industry and skill set concentrations for our event programming.

NATIONAL CONFERENCE HIGHLIGHTS

3,363 Attendees

26 Workshops

1,411 Matchmakers

118 Sponsors

300+ Exhibitors

20 Power Meetings

GO FOR THE GREENS



264

ATTENDEES



156

MATCHMAKERS



14

INFORMATIVE
SESSIONS



11

WBENC
CORPORATE
MEMBERS



31

FORUM
MEMBERS



3

WBENC RPOS

RESOURCES

To ensure we provide WBEs the needed education, support and tools to build relationships with Corporate Members, so that as suppliers they can positively impact their supply chain.

ACCOMPLISHMENTS



LAUNCHED
**INSIGHTS ONLINE
LIBRARY**



REFRESHED
**WBENC.ORG
WEBSITE**



LAUNCHED
**WOMEN OWNED
WEBSITE**



REFRESHED
**PRESIDENT'S
REPORT**

STATISTICS

WBENC PRESIDENTS REPORT

7,288 *Readers*

AMBASSADORS

65⁺ *Members*

WBENCLINK

19,835 *Users*

TUCK-WBENC EXECUTIVE PROGRAM

48 *Program
Graduates*

DOROTHY B. BROTHERS SCHOLARSHIP

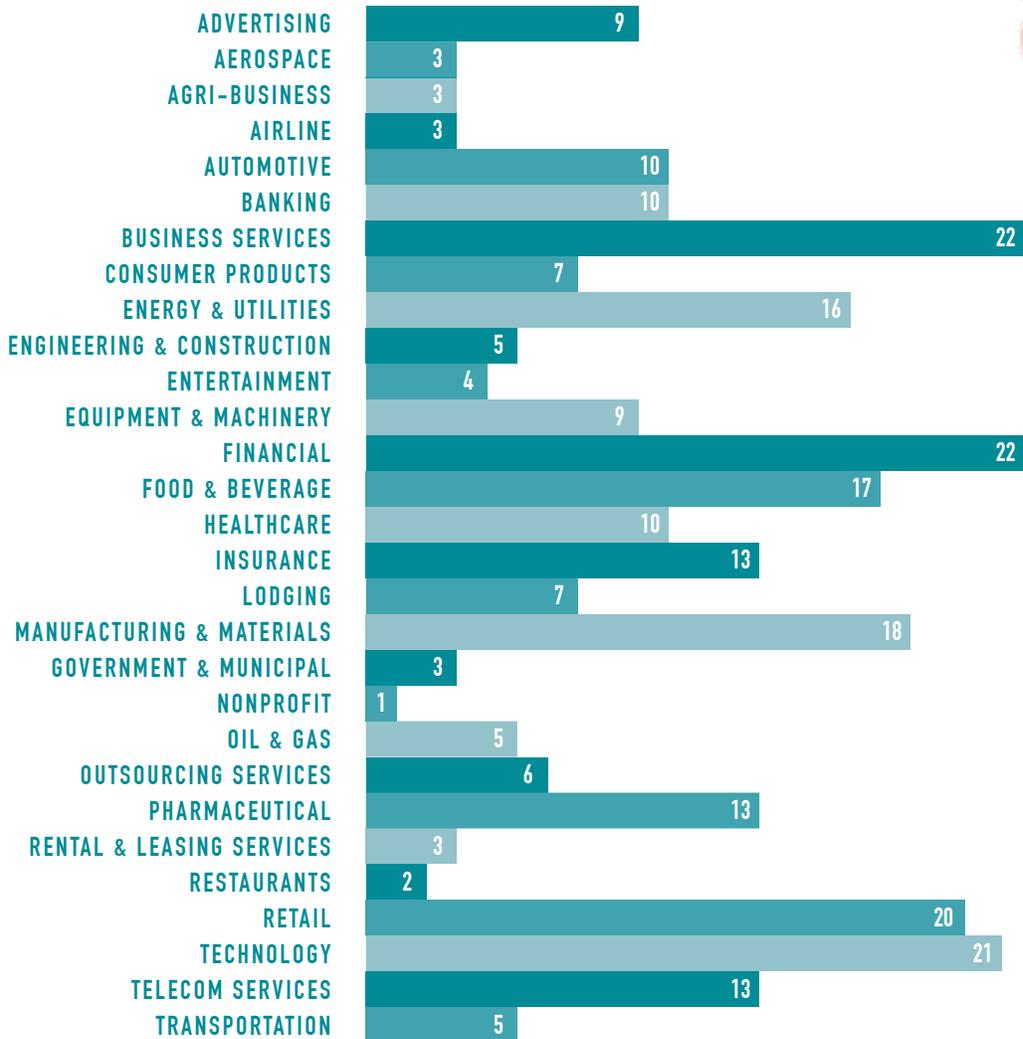
26 *Scholarships Awarded*

MOBILE APP INTRODUCED AT THE
WBENC NATIONAL CONFERENCE

1,978 Downloads



CORPORATE MEMBER INDUSTRY SECTOR



FORUM BREAKDOWN

3

EXECUTIVE
LEADERSHIP

19

LEADERSHIP
TEAM

90

COMMITTEE
REPRESENTATIVES

12,545

ALL CERTIFIED
WBES

ENGAGEMENT

To foster involvement and celebrate the success of our constituents through a robust recognition and engagement program.

ACCOMPLISHMENTS



INTRODUCED LEVELS OF DISTINCTION

for America's Top Corporations for Women's Business Enterprises – highlighting best practices, next practices, and leading practices.



PROMOTED THE SUCCESS AND COMMITMENT OF KEY CONSTITUENTS

to inspire all to reach higher standards of performance.

2014 AMERICA'S TOP CORPORATIONS

Accenture	Dell Inc.	Kelly Services, Inc.	Shell
Alcatel-Lucent	DuPont	Macy's, Inc.	Target Corporation
Allstate Insurance Co.	Energy Future Holdings	ManpowerGroup	The Coca-Cola Company
Altria Group, Inc.	Energy Corporation	Marriott International, Inc.	The Kroger Company
AT&T	Exxon Mobil Corporation	Merck & Co.	The Walt Disney Company
Avis Budget Group, Inc.	EY	MGM Resorts International	TOYOTA
Bank of America	Ford Motor Company	Office Depot, Inc.	United Airlines
BP America Inc.	General Mills	Pacific Gas & Electric Company	UPS
Bristol-Myers Squibb	General Motors Company	PepsiCo, Inc.	URS
Capital One	IBM Corporation	Pfizer Inc	Verizon
Chevron	Johnson & Johnson	Pitney Bowes Inc.	Walmart Stores, Inc.
Chrysler Group LLC	Kellogg Company	Raytheon Company	Wells Fargo



ALCORN AWARD

KATHY HOMEYER

Director, Supplier Diversity,
UPS

The William J. Alcorn award recognizes outstanding leadership contributions made by individuals in support of the Women's Business Enterprise National Council and its mission to fuel economic growth through access to opportunities, by identifying, certifying and facilitating development of women-owned businesses.

This award is given at the discretion of the current chair of the WBENC Board of Directors.



“We honor America’s Top Corporations for WBEs to recognize all that they do for the WBENC Community. Their ongoing support and dedication enables so many business opportunities throughout the WBENC network.”

PAMELA PRINCE-EASON, WBENC PRESIDENT & CEO



2014 WBE STAR AWARD

WBENC’s Women’s Business Enterprise Stars illustrate this country’s vital ability to build successful businesses. Their strategic vision, business acumen and sheer talent combine to meet their corporate clients’ complex needs and propel our economy forward. These business women inspire their employees, peers and clients with their tireless dedication to excellence in every facet of their lives.

JUDITH ANDERSON
CEO, **Identity Systems, Inc**

NANCY BALKCOM
President, **MySupplies**

LISA MICHELE CHRETIEN
President,
EventMover, Inc.

JAQUELINE CLEARY
CEO, **Atlas Systems, LLC**

PEGGY DEL FABBRO
CEO, **M. Davis & Sons, Inc.**

LILI HALL
President and CEO,
KNOCK, Inc.

JANE HENRY
President, **Xcution, Inc.**

JENNIFER JEANSONNE
CEO, **Eagle Consulting, LLC**

BARBARA LEVINE
CEO, **Exam Coordinators Network**

ROYALYN REID
President, **Consumer Market Insights, LLC**

KIM SAWYER
President and General Counsel, **The Locator Services Group LTD.**

ELIZABETH SCHMIDT
CEO, **Atlas Tools, Inc.**

KAREN SUTTER
President,
The Sutter Group

BARBARA WICHMANN
CEO, **ARTÉMIA Communications, Inc.**



APPLAUSE AWARD

EYVON AUSTIN
Global Supplier Diversity Director,
The Coca-Cola Company

LARRY CALDWELL
Vice President, IT & Corporate Services Procurement, **PepsiCo, Inc.**

WBENC’s Applause award recognizes exceptional accomplishments that expand opportunities for Women’s Business Enterprises on a national or international level while breaking down the barriers that impede the progress and growth of businesses owned and operated by women.

Award Recipients are selected based on their impact on the growth of WBEs, and innovative and inspirational leadership on behalf of women business owners and their companies.



THE YEAR IN REVIEW



1



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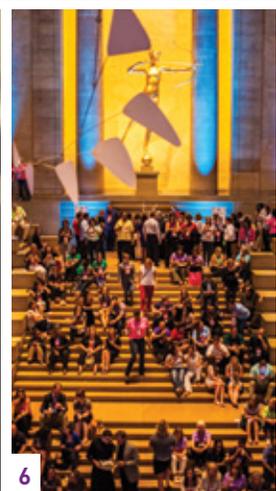
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8

- 1 **SUMMIT & SALUTE 2014** CHIEF PROCUREMENT OFFICER PANEL
- 2 **TUCK-WBENC** CLASS OF 2014
- 3 **NCBF 2014** KICKOFF LUNCHEON AND PANEL
- 4 **NCBF 2014** MAKING CONNECTIONS

- 5 **NCBF 2014** NETWORKING AT THE BUSINESS FAIR
- 6 **NCBF 2014** TUESDAY EVENING RECEPTION
- 7 **NCBF 2014** POST-CELEBRATION
- 8 **NCBF 2014** WELCOME RECEPTION & SILENT AUCTION



- 9 **SUMMIT & SALUTE 2014** BREAKFAST & KEYNOTE SPEAKER
- 10 **TUCK-WBENC** IN SESSION
- 11 **SUMMIT & SALUTE 2014** RECEPTION
- 12 **SUMMIT & SALUTE 2014** WOMEN'S ENTERPRISE FORUM MEETING



1 2



3



4



5



6



7



8



9

1 NCBF 2014 BUSINESS FAIR

2 SUMMIT & SALUTE 2014 SALUTE DINNER & AWARDS CEREMONY

3 NCBF 2014 2014 NCBF APPLAUSE AWARD

4 SUMMIT & SALUTE 2014 WBE STARS

5 NCBF 2014 STUDENT ENTREPRENEUR PROGRAM PARTICIPANTS

6 NCBF 2014 RPO LEADERSHIP WELCOME

7 NCBF 2014 BUSINESS FAIR

8 NCBF 2014 BUSINESS FAIR OPENING CEREMONY

9 SUMMIT & SALUTE 2014 PROCUREMENT OPPORTUNITY CONNECTION

STATEMENT OF

FINANCIAL POSITION

Women's Business Enterprise National Council, Inc.
Statement of Financial Position
December 31, 2014

(With Summarized Financial Information for December 31, 2013)

The information presented here is derived from financial statements audited by Councilor, Buchanan & Mitchell, P.C.

	2014	2013
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 3,198,877	\$ 2,723,186
Accounts receivable, net of allowance for doubtful accounts of \$76,000 in 2014 and \$79,300 in 2013	1,669,356	1,258,231
Prepaid expenses	293,106	262,979
Other current assets	11,039	18,360
TOTAL CURRENT ASSETS	5,172,378	4,262,756
FIXED ASSETS, net	369,132	549,978
RESTRICTED CASH	1,693,889	1,648,738
SECURITY DEPOSITS	34,774	34,774
CASH SURRENDER VALUE OF LIFE INSURANCE	163,520	125,049
TOTAL ASSETS	7,433,693	6,621,295
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable and accrued expenses	667,859	753,931
Deferred rent	8,990	-0-
Deferred revenue	2,820,860	2,262,650
TOTAL CURRENT LIABILITIES	3,497,709	3,016,581
DEFERRED COMPENSATION PAYABLE	163,520	125,049
DEFERRED RENT, less current portion	139,890	140,892
TOTAL LIABILITIES	3,801,119	3,282,522
NET ASSETS		
Unrestricted net assets	2,255,628	1,930,329
Temporarily restricted net assets	1,303,846	1,335,344
Permanently restricted net assets	73,100	73,100
TOTAL NET ASSETS	3,632,574	3,338,773
TOTAL LIABILITIES AND NET ASSETS	\$ 7,433,693	\$ 6,621,295

STATEMENT OF ACTIVITIES

Women's Business Enterprise National Council, Inc.
Statement of Activities
For the Year Ended December 31, 2014

(With Summarized Financial Information for the Year Ended December 31, 2013)

The information presented here is derived from financial statements audited by Councilor, Buchanan & Mitchell, P.C.

	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	2014 TOTAL	2013 TOTAL
REVENUE					
Membership dues	\$ 3,665,458			\$ 3,665,458	\$ 3,559,750
Contributions	92,613	\$ 84,500		177,113	270,585
Exhibitor fees	755,750			755,750	641,500
Conference fees	1,342,443			1,342,443	1,124,418
Sponsorships	3,776,579			3,776,579	3,333,160
Interest income		59		59	31
Certification fees	11,500			11,500	5,900
Other income	245,949			245,949	193,178
Net assets released from restrictions	116,057	(116,057)		-0-	-0-
TOTAL REVENUE	10,006,349	(31,498)	\$ -0-	9,974,851	9,128,522
EXPENSES					
Program services:					
Membership	676,713			676,713	532,719
Salute	1,167,121			1,167,121	999,656
National Conference & Business Fair	3,418,058			3,418,058	2,920,826
Certification	2,022,014			2,022,014	1,948,492
Other programs	914,815			914,815	985,654
Total program services	8,198,721			8,198,721	7,387,347
Supporting services:					
Management and general	1,055,617			1,055,617	1,100,857
Fundraising	426,711			426,711	496,562
TOTAL EXPENSES	9,681,050	-0-	-0-	9,681,050	8,984,766
CHANGE IN NET ASSETS	325,299	(31,498)	-0-	293,801	143,756
NET ASSETS, BEGINNING OF YEAR	1,930,329	1,335,344	73,100	3,338,773	3,195,017
NET ASSETS, END OF YEAR	\$ 2,255,628	\$ 1,303,846	\$ 73,100	\$ 3,632,574	\$ 3,338,773

STATEMENT OF CASH FLOWS

Women's Business Enterprise National Council, Inc.
Statement of Cash Flows
For the Year Ended December 31, 2014

(With Summarized Financial Information for the Year Ended December 31, 2013)

The information presented here is derived from financial statements audited by Councilor, Buchanan & Mitchell, P.C.

	2014	2013
CASH FLOWS FROM OPERATING ACTIVITIES		
CHANGE IN NET ASSETS	\$ 293,801	\$ 143,756
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	221,182	163,748
(Increase) decrease in accounts receivable	(411,125)	545,100
(Increase) decrease in prepaid expenses	(30,127)	124,945
Decrease (increase) in other current assets	7,321	(7,073)
Increase in security deposits	-0-	(7,302)
(Decrease) increase in accounts payable and accrued expenses	(86,072)	117,203
Increase in deferred rent	7,988	14,271
Increase (decrease) in deferred revenue	558,210	(301,750)
NET CASH PROVIDED BY OPERATING ACTIVITIES	561,178	792,898
CASH FLOWS FROM INVESTING ACTIVITIES		
Increase in restricted cash	(45,151)	(57,326)
Purchases of fixed assets	(40,336)	(314,571)
NET CASH USED IN INVESTING ACTIVITIES	(85,487)	(371,897)
NET INCREASE IN CASH AND CASH EQUIVALENTS	475,691	421,001
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	2,723,186	2,302,185
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 3,198,877	\$ 2,723,186

CORPORATE MEMBERS

Our corporate members are integral to our success. Each member is dedicated to expanding opportunities for WBEs in the marketplace through proactive programs and outreach initiatives.

NEW 2014 MEMBERS - PURPLE WBENC BOARD MEMBERS - GREEN

AbbVie Inc.
Accenture
Adecco
ADP
AEG
Aetna, Inc.
Aflac
AGL Resources
AIG
Alcatel-Lucent
Allergan, Inc.
Allstate Insurance Co.
Altria Group, Inc.
Amdocs, Inc.
American Airlines
American Express
American Red Cross
Amgen Inc.
Amtrak
Ann Inc.
Aon Corporation
Apple Inc.
ARAMARK
ArcelorMittal USA
Archer Daniels Midland Co.
AREVA Inc.
ARRIS
AT&T
Avis Budget Group, Inc.
Bank of America
Bausch & Lomb
BBDO New York
BBVA Compass
Belk, Inc.
Best Buy

Big Heart Pet Brands
Bi-Lo Holdings
BlackBerry
Blue Cross & Blue Shield Association
BMC Software
BMO Harris Bank, NA
BMW Manufacturing Co., LLC
BNSF Railway
Board of Governors of the Federal Reserve System
Boeing Company, The
BP America Inc.
Bright Horizons Family Solutions
Bristol-Myers Squibb
Brocade
Bunn-O-Matic Corporation
Caesars Entertainment
Campbell Soup
Capgemini USA
Capital One
Cargill
CBRE, Inc.
CCL Industries Corporation
CDW
CenterPoint Energy
CenturyLink
CHEP International, Inc.
Chevron
Ciena Corporation
CIGNA
Cintas Corporation
Cisco Systems, Inc.
Citgo Petroleum Corporation
CitiGroup
City of South Bend
Clorox Corporation
CNA Insurance

Coca-Cola Company, The
Colgate-Palmolive Company
Comcast
ConAgra Foods
ConnXus
ConocoPhillips
Corizon Health, Inc.
Consumer Financial Protection Bureau
Covidien
Cracker Barrel Old Country Store
Creative Artists Agency, LLC
CSX
CTDI
CVM Solutions
CVS Health
Darden Restaurants
David Michael & Co.
DDB US
Del Monte Foods, Inc.
Dell Inc.
Deloitte Services LP
Delphi Corporation
Delta Air Lines, Inc.
DTE Energy
Dun & Bradstreet
DuPont
D.W. Morgan Company, Inc.
EMC Corporation
Energy Future Holdings
Energy Corporation
Enterprise Holdings
Ericsson, Inc.
Ernst & Young LLP
Exelon
Express Scripts, Inc.
Exxon Mobil Corporation

Fannie Mae
Farmers Insurance Group
Federal Home Loan Bank of Boston
Federal Home Loan Bank of Chicago
Federal Reserve Bank of Boston, The
Federal Reserve Bank of Cleveland, The
Federal Reserve Bank of Dallas, The
Federal Reserve Bank of Richmond, The
FedEx
Ferguson Enterprises
Fiat Chrysler Automobiles
Fiserv
Fleishman-Hillard Inc.
Fluor
Ford Motor Company
Forest City Enterprises
Forest Laboratories, Inc.
Freddie Mac
Genentech, Inc.
General Mills
General Motors Company, LLC
GfK Holdings, Inc.
GlaxoSmithKline
Google, Inc.
GSD&M
Guidant Group
Harley-Davidson, Inc.
Health Alliance Plan
Health Care Service Corporation
Henkel Corporation
Hewlett-Packard Company
Hilton Worldwide
Home Depot, The

281 Members



Honda North America, Inc.

Humana, Inc.

Iberdrola USA

IBM Corporation

Ingersoll Rand

Interpublic Group

J.C. Penney Company, Inc.

JM Family Enterprises, Inc.

Johnson & Johnson

Johnson Controls

Jones Lang LaSalle

JPMorgan Chase & Co.

Kaiser Permanente

Kellogg Company

Kelly Services, Inc.

Kimberly-Clark Corporation

KPMG LLP

Kroger Company, The

L Brands

Leggett & Platt, Inc.

Lenovo Inc. (US)

Leo Burnett USA

Lockheed Martin Corporation

Lowe's Companies, Inc.

Mack Trucks, Inc.

Macy's, Inc.

Major League Baseball

Mallinckrodt LLC

ManpowerGroup

Marathon Petroleum Corp.

Marriott International, Inc.

Mars North America

MasterCard Worldwide

McCain Foods

Mcgarry Bowen

MeadWestvaco Corp.

MedAssets Supply Chain

Merck Sharp & Dohme Corp.

MetLife

MGM Resorts International

Michelin North America Inc.

Microsoft Corporation

MillerCoors LLC

Milwaukee Public Schools

Monsanto Company

Morgan Stanley

Motorola Solutions

MSD

Nationwide Mutual

Nestlé North America

New York Life Insurance
Company

Nielsen

Nissan NA, Inc.

Novo Nordisk, Inc.

O.C. Tanner Company

Office Depot

Opower Inc.

Oracle USA

Pacific Gas and Electric
Company

PaperWorks Packaging Group

Pepco Holdings, Inc.

PepsiCo, Inc.

Pfizer Inc

Phillips66

Pitney Bowes Inc.

PNC Financial Services
Corporation

Portsmouth Public Schools

PPG Industries Inc.

Premier Inc.

PricewaterhouseCoopers

Principal Financial

**Procter & Gamble Company,
The**

Prudential

RR Donnelley

Randstad USA

Raytheon Company

Recall Corporation

Reed Elsevier Inc.

Robert Half

RockTenn Company

Rockwell Automation

Ross Dress for Less

Saatchi & Saatchi NA, Inc.

Sage

Sallie Mae

Sandia National
Laboratories

Schneider Electric

Shell

Skanska USA Inc.

Sodexo, Inc.

Southern California
Edison

Sprint Nextel Corporation

Staples, Inc.

Starbucks Coffee Company

Starwood Hotels & Resorts
Worldwide, Inc.

State Compensation
Insurance Fund

State Farm Insurance
Companies

SunTrust Banks, Inc.

SUPERVALU

T-Mobile US Inc.

Takeda

Target Corporation

Tate & Lyle LLC

Technology Integration
Group (TIG)

Teleperformance

TIAA-CREF

Time Warner Inc.

TJX Companies

Towers Watson

TOYOTA

TransCanada

Turner Construction

Tyco Fire & Security

United Airlines

United Rentals, Inc.

United Stationers

United Technologies
Corporation

UNUM Group

URS Corporation

UPS

U.S. Bank

U.S. Postal Service

U.S. Tennis Association

Veolia Environment

Verizon

Visteon Corporation

Volvo Trucks North America

Walt Disney Company, The

Walgreens

Walmart Stores, Inc.

WAUSAU Financial Systems,
Inc.

Wisconsin Energy
Corporation

WellPoint, Inc.

Wells Fargo

Wieden+Kennedy

Windstream Communications

World Wide Technology, Inc.

W.W. Grainger, Inc.

Wyndham Worldwide
Corporation

Xcel Energy

Xerox Corporation

BOARD OF DIRECTORS

WBENC is a diverse coalition which is governed by board representatives from Corporate and Government Members, the RPO Leadership Council, and the Women's Enterprise Forum. There are also three expert seats and two ex-officio roles.

EXECUTIVE COMMITTEE

BENITA FORTNER, CHAIR

Director, Supplier Diversity, **Raytheon Company**

THERESA HARRISON, FIRST VICE CHAIR

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“Our members know firsthand the value that women entrepreneurs bring to the supply chain and to the economy overall.”

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